

Office of International Programs

Agreements

	Partner	Signed by	Signed on
1	NCN Institute	Williams	2001
2	Japan College of Foreign Languages	Carhart	1/22/2003
3	Osaka College of Foreign Languages and Int'l Business	Carhart	11/28/2008
4	Southwest University of Science and Technology	Williams/Bigbee	2007
5	Kyung Hee University	Bahr	2008
6	Upper Volga Institute	Cherry/Bigbee	2008
7	Study Wiz (Thailand)	Carhart	1/1/2009
8	UTOS Network Incorporated	Carhart	2/1/2009
9	Edwise Foundation	Carhart	2/6/2009
10	Mirage Consulting	Betz	5/11/2010
11	CIBT (Master Courses)	Betz	5/13/2010
12	Beijing CIBT School of Business	Betz	5/13/2010
13	Global Vision USA	Betz	8/18/2010
14	IHTC (Vietnam)	Betz	9/24/2010
15	Wenzao Ursuline College of Languages	Betz	2010
16	Wsharar Consulting Services	Betz	2010
17	Hobsons	Koehn	10/11/2010
18	Weifang University	Tadlock	1/17/2011
19	Zhangzhou Normal University	Tadlock	7/18/2011
20	Cangzhou Normal University	Tadlock	8/31/2011
21	KAERC (Korea)	Carhart	9/12/2011
22	American Access Education	Tadlock	11/28/2011
23	Capstone Vietnam	Tadlock	12/8/2011
24	Universitas Muhammadiyah Malang	Tadlock	12/31/2011
25	Jinhua Polytechnic	Tadlock	2/10/2012

01 MAY 5 PM 1:13

LETTER OF AGREEMENT

This agreement is entered into by the NCN Institute (NCN) and Northeastern State University (the University). Under the terms of this agreement, the University and NCN shall work together to place qualified Japanese students (CN students) participating in NCN international college placement program (the CN program) into a full-time degree course of study at the University. Terms of the agreement are as follows:

Article 1: Program

NCN and the University shall implement a program for the benefit of NCN students as follows:

- a) Orientation Program: NCN shall hold an extended orientation program in the United States for NCN students prior to enrollment at the University to provide students with basic college survival skills, an introduction to American culture, and strategies to deal with a variety of cross-cultural issues.
- b) Summer Intensive English Language Study: NCN shall require all students to participate in a three-month summer intensive English program in the United States prior to enrollment in the University in August.
- c) August Matriculation: Following the summer English program, NCN students will submit necessary TOEFL scores to the University prior to enrollment in the degree program.

Article 2: Counseling

In working together to help students acquire college credits, the University and NCN will provide the following counseling services to NCN students:

a) NCN On-Site Counseling: NCN will create and staff a counseling office on the NSU-Tahlequah campus staffed by Japanese-speaking counselors who will regularly visit each NCN student or speak with each student by telephone in order to provide counseling in Japanese. NSU will provide office space in the Administration Building, or in some other suitable location, at no cost to NCN. NCN will be responsible for office furnishings, phone, fax, computer, and the expenses associated with them. NCN counseling service shall focus on lifestyle

issues, cross-cultural difficulties, integration into the life of the University, and college transfer guidance; and other sensitive issues which students may prefer to discuss in Japanese society. Where appropriate, NCN will report individual student problems to the University.

b) Counseling by the University: The University shall supervise each NCN student, providing guidance and counseling regarding all matters, but with a particular emphasis on academic issues. If academic problems exist, where appropriate, the University shall discuss such problems with NCN counselors upon receipt of an information release waiver from each NCN student.

Article 3: Student Screening and Application

In selecting qualified students to participate in the NCN program, NCN shall evaluate each student in Japan based on an English placement test, the student high school transcript, individual student and parent interviews, and financial capacity.

For each qualified student, NCN shall forward an application package to the University consisting of the following:

- a) Common application form
- b) High school transcript
- c) NCN recommendation
- d) Certified bank statement
- e) Certificate of high school graduation
- f) Application fee

This total application package shall be forwarded by mail, but facsimile communication is approved on an interim basis with original copies to follow by mail.

Article 4: Admission to the University

In evaluating students who have been screened by NCN under Article 3, the University shall apply the following guidelines:

- a) Where possible, within 2-3 days of receipt from NCN of the student application form, high school transcript, and recommendation, the University shall communicate with NCN by facsimile or e-mail whether the student candidacy is accepted or rejected.
- b) Once a student is accepted and hard copies of all supporting documents have been received, the University shall send a letter of acceptance to accepted students indicating that i)they have been accepted by the University as full-time degree

students, but ii) that they will be required to submit a TOEFL of 500 or 460 plus 12 weeks of study at an approved ESL program before the University will permit them to register for classes.

c) The University shall issue an I-20 Form from the University after receiving all necessary documentation from NCN.

Article 5: Dormitory/Payments

The University shall guarantee dormitory space for all students participating in the NCN program during their enrollment at the University. Tuition and room and board expenses shall remain the responsibility of enrolling NCN students. No NCN student-related tuition, and room/board payment shall be made between NCN and the University. It is likely that room/board charges, tuition, and other University-related fees will increase from time to time. If and when such increases occur, the NCN students will be notified and will be responsible for paying the increased rates. Also, during certain official University breaks (e.g. Fall Break, Christmas Break, Spring Break), the University dormitories and food services are normally closed to all students. Special arrangements may be mutually agreed upon by NCN and NSU to provide room and board during these breaks. If such arrangements are made, the NCN students will be responsible for paying the extra costs.

Article 6: Tahlequah and Surrounding Area Transportation

NSU and NCN acknowledge that NCN students will have certain transportation needs once they have located in Tahlequah. NSU agrees to provide, at no cost, suitable transportation at one scheduled time per week for NCN students to and from certain mutually agreed upon Tahlequaharea business locations. Transportation may be provided by NSU beyond that specified above; for instance, trips to and from the airport or cultural events; such transportation must be scheduled in advance and NCN will be responsible to pay the following rates: \$8.00 per hour for the driver and a per mile charge of \$0.73 for vans and/or \$0.345 for automobiles. Currently, a local organization, KATS, provides local transportation on a request basis for \$1.00 per one-way trip.

Article 7: Regulations

NCN and NCN students shall adhere to all policies and regulations of the University and of the Unites States Immigration & Naturalization Services.

Article 8: Amendments

This agreement may be amended periodically in writing by mutual agreement between NCN and

the University. This Letter of Agreement encompasses all the agreements between NCN and the University. This Letter of Agreement and any subsequent written amendments, will be interpreted in accordance with the law of the State of Oklahoma.

On this ____ th day of _____, 200 , the undersigned parties officially bind their respective organizations to the faithful performance of this agreement.

Makoto Hori

President

NCN Institute

Larry Williams

President

Northeastern State University

COPY

Amendment to Letter of Agreement

Between the NCN Institute

And

Northeastern State University (NSU)

THIS AMENDMENT TO THE LETTER OF AGREEMENT, (hereinafter referred to as "Amendment"), by and between the NCN Institute (NCN) and Northeastern State University (hereinafter "NSU"). NCN and NSU are sometimes referred to collectively herein as the "Parties" and individually as a "Party".

WHEREAS: NCN and NSU entered into a Letter of Agreement ("Agreement") effective May, 2001, it is now the intent of the parties to amend the Agreement to include a contract rate and commission fee structure with quotes for housing and meal plans, in lieu of a traditional tuition and non resident fee;

WHEREAS: Some terms will be modified as follows;

NOW, THEREFORE, in consideration of the mutual covenants and promises set forth, do the parties hereby amend the prior Agreement as follows:

Rate Structure

Fall 2009

		Contract Rates	***
	Per Cr Hr	Per Semester	Per Semester
		(15 cr hours)	(15 cr hours)
		±Low Meal Plan	±High Meal Plan
Tuition			
NonResident Fee			
NCN Contract Fee	180.00	2,700.00	2,700.00
Mandatory Fees *	35.00	525.00	525.00
International Student Maint Fee**	-	15.00	15.00
Subtotal	215.00	3,240.00	3,240.00
Housing†		1,075.00	1,075.00
Meals ±		1,085.00	1,455.00
Subtotal		2,160.00	2,530.00
Grand Total		5,400.00	5,770.00

^{*} This does not include academic service fees which may be charged for a particular class such as lab or equipment fees.

** There is a one time application fee of \$25.00 in addition to the International Student Maintenance Fee.

± Low Meal Plan includes 8 meals per wk/\$75 flexible dollars. High Meal Plan includes 17 Meals per wk/\$350 Flexible dollars. Different meal plan options are available between these Ranges.

^{***} NSU's tuition rates for Fall 2009 and Spring 2010 have not been set as of this date, but charges for NCN Student will not exceed the amounts presented in this schedule.

[†] Housing rates based on double occupancy in Residence Halls only. Does not include Seminary Suites. Under the new rate plan, students will not pay the previous \$10/day additional charge for scheduled academic year holidays or campus breaks. Summer session (from the date following NSU graduation to the date the residence halls open for fall semester) will be classified as one semester and billed accordingly. NCN students opting for housing choices exceeding the 'allowance' will be billed for the difference.

Effectivity

Effective Fall 2009 and subject to annual changes.

Commission Structure

Commission based on tuition rate only. The commission will continue for all 4 years of the student's enrollment. The commission will only be applicable for students entering under the new plan. Commission structure will be as follows:

10% for 30 or more students enrolled in a freshman class, 5% for 20 to 29 students, and zero commission for less than 20 students in an incoming class.

Authority

NSU is authorized to establish this arrangement in accordance with Oklahoma Statute 70 O.S. 1991, Section 3219.3 and OSRHE Policy Manual, II-4-46, Section III. General Policies, Part B. Contract Credit Course Fee.

All terms and conditions of the Letter of Agreement not specifically herein amended remain in full force and effect.

On this 25% day of 2009, the undersigned parties officially bind their respective organizations to the faithful performance of this Amendment.

Acceptance Signatures

NCN INSTITUTE

Makoto Hori President

NORTHEASTERN STATE UNIVERSITY

Dr. Don Betz President



Memorandum of Understanding

between Japan College of Foreign Languages and Northeastern State University

Japan College of Foreign Languages and Northeastern State University, recognizing the need for improving cross-cultural communication and intercultural understanding throughout the world, hereby agree to cooperate in the development of educational programs that promote these ideas. To this end, it is agreed as follows:

- 1. This agreement is to confirm the cooperation between Japan College of Foreign Languages and Northeastern State University to increase study abroad opportunities for Japanese students.
- 2. Based on the information provided by Northeastern State University, ICFL will give educational counseling and provide assistance with application and other related procedures to students, from within and without the college, and recruit suitable students to attend Northeastern State University according to their academic needs and abilities.
- 3. Northeastern State University would be pleased to receive applications from students attending the Japan College of Foreign Languages. These academically qualified students would be asked to submit a TOEFL score of 500 or more or attend the Language Institute at NSU Tahlequah or Broken Arrow until the required proficiency is obtained. Final decisions as to the acceptance of any student to the university will be made by Northeastern State University.
- 4. Northeastern State University may offer appropriate students an advanced standing entry to its courses based on the assessment of the applicants' former learning experiences at JCFL and elsewhere. A maximum of 64 semester hours of lower division credit may be transferred and applied to a a degree at Northeastern State University. See attached sheet for transfer equivalencies.
- 5. This "Memorandum of Understanding" will remain in effect from the date of signing and may be modified by mutual written agreement. It may be terminated by either part with six months notice in writing.

Signed.

Representative of Japan Colleger

Foreign Languages

Signed:

presentative of Northeastern State

Yoii Ise

President and Executive Board Director

January 22, 2003

Transfer Equivalencies between Japan College of Foreign Languages and Northeastern State University

Japan College of Fereign Languages	Northeastern State University
Offit 10a, Keyboardihy I - Beginner Level	No Credit O. P
Math-10, Colloge Mathematics	MATH 1473, Mathematical Structures I - 3 credits
PolSci-10, American Government (A)	POLS 1113, American Federal Government - 3 credits
Econ-10, Economic Principles	ECON, 2113. Principles of Macroeconomics - 3 cred to
EFL-I, Intensive English	No Credit 0 P
Math-20, Business Mathematics	Free Elective - 3 credits
Bus-10, Introduction to Business	BADM 1113. Introduction to Business - 3 credits
Hist-10, History of American Ideals	HIST 1483, American History - 3 credits
Offt 10b, Keyboarding I-Intermediate Level	No Credit O, P
CIS-10, Introduction to Computer Technology	CS/MIS 1003, Computers in Modern Society - 3 credits
Fmk-10, Design and Color Theory	ART 1253, Color - 3 credits
Com-10, Intercultural Communication I	SPCH 1113, Fundamentals of Oral Communication - 3 credits
EFL-II, Intensive English	No Credit OP
Bus-20. Business Law	BLAW 3003, Business Law I - 3 credits
EFL-III, Intensive English	No Credit
Math-30, Applied Business Mathematics	MATH 2433, Calculus for Business & Social Sciences - 3 credits
Sci-10, General Biolbgy	BIOL 1114, General Biology - 4 credits
Acct-10, Principles of Accounting	ACCT 2103, Introduction to Financial Accounting - 3 credits
Offt 20, Keyboarding II-Advanced Level	No Credit O. P

Com-20, Intercultural Communication II Fmk-20, Introduction to Fashion Merchandising Bus-15, Introduction to Marketing CIS-12, Introduction to Computer Programing CIS-15, Computer Applications

EFL-IV, Advanced English

Psych 101, Introduction to Psychology

CAL-10 dutro to Canada FILM-101 Film Studies MATH 150 dutro to Calculus.

MATH 150 dutioto Calculus MATH 2614 - Calculus I - 4 cudits 11.00 Adm 4-11.00 HUM-101- World Crimbination I HIST 1113 - Early Western Civ 7.18.07

SPCH 3313, Interpersonal Communication - 3 credits FCS 2423, Introduction to Fashion Marketing - 3 credits MKT 3213. Principles of Marketing - 3 credits MIS 3063, Principles of Information Technology - 3 credits

MIS 3033, Structured COBOL Programming - 3 credits

No Credit

PSYC 1003, Introduction to Human Behavior - 3 credits

Free Elective - 3 credits 9. Mahr 12-5-05

Statement of Understanding

Northeastern State University, Tahlequah, OK and Osaka College of Foreign Languages and International Business, Osaka, Japan, have mutually agreed to the following articles.

- 1. Northeastern State University and Osaka College of Foreign Languages and International Business has established curricula in business and in other areas as they may apply which are compatible for the transfer of students and credit units earned at Osaka College of Foreign Languages and International Business to Northeastern State University. Northeastern State University and Osaka College of Foreign Languages and International Business are separate entities and neither institution is entering into an agreement to act as an agent or a branch for the other.
- 2. Acceptance of students for admission into degree programs of the Northeastern State University from the University Transfer Programs of Osaka College of Foreign Languages and International Business and the determination of what credit units earned at Osaka College of Foreign Languages and International Business will be transferred toward degree requirements at Northeastern State University are the sole discretion of Northeastern State University. Upon review of the current curricula at Osaka College of Foreign Languages and International Business, it is expected that the students who have successfully completed the first or second year of the prescribed program will be accepted for the transfer to Northeastern State University, and that some of the credit units earned at Osaka College of Foreign Languages and International Business as determined by Northeastern State University will be transferred toward degree requirements as described on the articulation agreement attached to and made a part of this agreement.
- 3. Student applicants for admission must provide the following materials in support of their application:
 - Application for admission
 - Statement of financial support with verification by sponsor's bank
 - Official high school and college transcript(s)
 - TOEFL score report of 460 or higher
 - Signed statement of understanding

Students who score less than 460 on their TOEFL examination may be accepted on the condition of their satisfactory completion of an approval ESL program of study.

All international students are expected to take Northeastern State University's, Tahlequah proficiency examination at the start of their first semester of study and

- are assigned a starting level of English based on the result of that examination if they lack the required score of 500 for academic admission.
- 4. Northeastern State University will provide an orientation program for all international students prior to the start of classes. This includes an introduction to the campus and the neighborhood; educational and recreational facilities and programs; information on immigration laws as it affects their student status; information on banking, medical and travel and other services necessary in the course of daily living.
- 5. All Osaka College of Foreign Languages and International Business students would be guaranteed housing on campus.
- 6. All students must have an acceptable medical insurance plan. Northeastern State University will make available a student health insurance plan, which meets the mandated state requirement.
- 7. Osaka College of Foreign Languages and International Business agrees to submit all advertising copy regarding Northeastern State University in a timely manner for approval prior to publication. Northeastern State University agrees to review such copy in an expeditious manner.
- 8. Additional cooperative efforts may be included in the scope of this statement as a result of discussions between designated representatives of both colleges.
- 9. Each college reserves the right to terminate the relationship between our two colleges upon adequate notice of intent to the other college.

1/28/000

AGREEMENT OF COOPERATION

between

Southwest University of Science and Technology

Mianyang, Sichuan, People's Republic of China

and

Northeastern State University

Tahlequah, Oklahoma, U.S.A.

Southwest University of Science and Technology (SWUST) and Northeastern State University (NSU) agree to formalize an Agreement of Cooperation to strengthen the international links between SWUST and NSU.

ARTICLE I

The purpose of this Agreement is to provide a basis for promoting international and intercultural understanding and exchange between SWUST and NSU. The goals aimed by this Agreement include, but are not limited to, the following:

- 1. To improve international understanding;
- 2. To increase international contacts;
- 3. To increase educational opportunities;
- 4. To enrich the educational environment of both universities;
- 5. To exchange information and cultural awareness about both countries.

ARTICLE II

SWUST and NSU recognize the following principles:

- 1. Both institutions have a strong commitment to international education and recognize that a close relationship is of mutual benefit;
- 2. Educational opportunities offered to our students, faculty and administration significantly enhance mutual understanding between our two societies;
- 3. Both institutions recognize the importance of on-going dialogues, consultation, and cooperative efforts in devising programs for the benefit of our students, faculty and staff.

ARTICLE III

SWUST and NSU agree to pursue and promote the following initiatives:

- 1. Exchange of faculty and staff for teaching, research, language training and professional development;
- 2. Student exchange for academic programs, language, and cultural experience;
- 3. Exchange visits of administrators;
- 4. Exchange of teaching and research resources;
- 5. Joint-effort undergraduate and graduate programs, including study-abroad programs, degree completion programs, and other related initiatives, as agreed upon by both parties.
 - a. Undergraduate joint degree programs, such as "2+2" programs where students study their first two years at their home university, and then transfer to the partner institution to complete the remaining terms. Students from SWUST will be granted a diploma and bachelor's degree from both universities. Dr. Zhang said the Chinese Ministry of Ed. won't go for this two degree deal. Other combinations of study could occur and the degree granted as long as 15 of the final 30 hours applied toward the degree or at least 50 percent of the hours required by the institution in the major field are satisfactorily completed at the awarding institution. This includes courses offered through distance education (online and interactive television).
 - b. Graduate joint degree programs, where students can take 9 credits or ¼ of the program from their home university, and 27 credits or ¾ of the program completed at the partner institution. Courses offered through distance education (online and interactive television) would satisfy this requirement. Upon completion of academic studies, students from SWUST will be granted a diploma and the master's degree from both universities.
- 6. Further avenues of cooperation in areas of common interest, such as short-term group exchanges, student internships, and other related initiatives, as agreed upon by both parties.

ARTICLE IV

Signed in Mianyang, Sichuan Province, Peoples Republic of China on _____ in the English language, being effective for a period of FIVE YEARS upon signing by representatives of SWUST and NSU, and may be amended at any time by mutual consent of SWUST and NSU.

Larry B. Williams	_
President	President
Northeastern State University	Southwest University of Science & Technolog
Tahlequah, Oklahoma 74464	Mianyang, Sichuan
USA	Peoples Republic of China
Date	Date
Dalton B. Bigbee	
Vice President for Academic Affairs	Vice President
Northeastern State University	Southwest University of Science & Technology
Tahlequah, Oklahoma 74464	Mianyang, Sichuan
USA	Peoples Republic of China
Date	Date

(2007)



Memorandum of Agreement between Kyung Hee University (Korea) and Northeastern State University (U.S.)

In order to promote friendship and cooperation through a mutually beneficial association and in the interests of expanding educational opportunities, Kyung Hee University (KHU) and Northeastern State University (NSU) agree to the following:

- a) A reciprocal exchange of students (as detailed below in the student exchange provisions) as a part of each institution's formal study abroad program;
- b) A timely exchange of academic information and publications;
- c) Other future exchanges of an academic nature in the future as mutually agreed upon by both parties.

Student Exchange Provisions

1. Coordination of Exchange Program:

Each party to the agreement will appoint a senior officer who will be responsible for the coordination and administration of the exchange including the selection and counseling of the exchange participants. Dr. Kew Hong, KHU Vice President, will serve as the senior officer authority for Kyung Hee University, and Dr. Janet Bahr, NSU Vice President, will serve in this same capacity for Northeastern State University.

2. Duration of Exchange Program:

Exchanges may be for a summer session (duration to be determined) or one academic semester.

3. Number of Semesters Exchanged Per Year:

Each institution shall be entitled to send qualified students to study for an institutional total of up to two (2) academic semesters (fall, spring or summer) per year at the partner institution in any combination for any two (2) consecutive academic years.

4. Academic Status:

All students will remain enrolled as regular degree candidates at their home institutions and will not be enrolled as candidates for a degree at the host (exchange) institution. Students are expected to maintain full-time status at their host institution.

5. Student Eligibility:

The senior officer or their designee at each institution, acting in consultation with the appropriate academic unit, will be responsible for the selection of suitable nominees for exchange. It is understood that the senior officer will nominate students who are academically and emotionally suitable for exchange abroad and that details of academic and personal background and/or personal references for each participating student will be provided to the host institution.

6. Transcripts:

Both institutions agree to provide a transcript to the host institution at the end of the period of study giving details of the courses studied and grades and credits awarded.

7. Student Program Fees:

Each student will pay his or her regular tuition and fees to the home institution for the duration of the study abroad program. All other fees such as housing and meals will be the personal responsibility of the respective student at the host institution. The host institution agrees to provide all necessary assistance in housing arranging. All travel costs will be the responsibility of the individual student. Miscellaneous fees such as special course fees, fieldwork courses, books, etc. will also be the responsibility of each exchange student participant.

8. Insurance:

Each participant will provide his or her own health and accident insurance. Proof of adequate insurance coverage must be provided to the international office of each institution prior to departure and participation in this exchange program.

9. Visa Requirements

Each student participant will be required to meet normal and customary visa requirements that pertain to undergraduate study in the host country.

10. Effective Date and Termination of Agreement

This agreement shall be in effect for two years from the date of its signing and will be automatically renewed for an additional two years unless terminated by either institution one year in advance of its expiration. This agreement may be amended by mutual consent of both institutions. Either party may exercise its right to terminate this agreement within the regular agreement duration by serving written notice to the other party.

11. Agreement:

The following representative parties whose signatures are affixed concur with the provisions of this memorandum of agreement.

Dr. Kew Hong	Dr. Janet Bah	r
Vice President	Vice President	
Kyung Hee University	Northeastern S	tate University
Date	Date	2009

Collaboration Agreement between Northeastern State University and the Upper Volga Institute

of 30April 2008

Tahlequah, Oklahoma, USA

Preamble

Recognizing that collaboration between the institutions of higher education from different countries provides outstanding opportunities for improvement of higher education and for its development in accordance with the best international standards and practices;

Recognizing that international collaboration is necessary requirement for the development of Northeastern State University and the Upper Volga Institute into internationally established institutions of higher education and is crucial for strengthening the competition advantages of these institutions on the educational services markets;

Bearing in mind that that successful collaboration between Northeastern State University and the Upper Volga Institute will expand educational offerings of these institutions;

Bearing in mind that successful collaboration between Northeastern State University and the Upper Volga Institute will give the students, faculty members and administrative staff of these institutions an opportunity to enhance their international experience;

Mindful that the State of Oklahoma and Tver Region have unique cultural landscape and historic heritage which includes ancient architectural masterpieces in the Tver Region, Cherokee nation heritage in the State of Oklahoma, unique museums and libraries;

Conscious that safeguarding of the cultural heritage is one of the fundamental missions of the institutions of higher education;

Being aware of the efforts of Northeastern State University in providing healthcare services to the Cherokee nation and preservation of the Cherokee nation cultural heritage;

Being aware of the role of the Upper Volga Institute in a number of projects aimed at preservation of the Russian cultural heritage;

Having regard to the Letter of Intent between the Upper Volga Institute and Northeastern State University dated December 28, 2007;

Recalling the efforts of the committee assigned by Northeastern State University to prepare the visit of the representatives from the Upper Volga Institute in April 2008;

Determined to take further actions aimed at a stronger collaboration between Northeastern State University and the Upper Volga Institute (hereinafter referred to jointly as "Parties" or "institutions" and individually as "Party" or "institution"),

have agreed as follows:

language, the cultural heritage of Tver Region, the Russian legislation, political system; Northeastern State University undertakes to provide the Upper Volga Institute with a reasonable amount of books, films, DVDs relating to the history of the United States of America and the State of Oklahoma, English language, the cultural heritage of the Cherokee nation in Oklahoma;

- d. Parties shall make available information materials relating to development of the collaboration between the Parties to the students and faculty members in the offices of the UVI Information Center and the NSU Information Center.
- 3. Each Party shall deliver to the other Party the information materials listed in this Article 2 (2) (c) hereof at its own expense and shall be responsible for compliance with the applicable customs, export control, data protection and copyright rules and regulations.
- 4. Unless otherwise expressly agreed in writing, each Party shall grant to another Party any and all property rights with regards to the materials listed in this Article 2 (2) (c) hereof.
- 5. The UVI Information Center shall be established within the structure of Northeastern State University and the NSU Information Center shall be established within the structure of the Upper Volga Institute; the employees from Northeastern State University assigned, appointed, employed or otherwise engaged in the activities of the UVI Information Center shall remain the employees of Northeastern State University and the employees from the Upper Volga Institute assigned, appointed, employed or otherwise engaged in the activities of the NSU Information Center shall remain the employees of the Upper Volga Institute.
- 6. Northeastern State University shall have no financial obligations and no liability with regard to the operations of the NSU Information Center (whether relating to the breach of any statutory duties, or damages, or breach of a contract, or otherwise), including the liabilities relating to the utilities, lease and other payments, remuneration payable to the staff of the NSU Information Center and the Upper Volga Institute shall have no financial obligations and no liability with regard to the operations of the UVI Information Center (whether relating to the breach of any statutory duties, or damages, or breach of a contract, or otherwise), including the liabilities relating to the utilities, lease and other payments, remuneration payable to the staff of the UVI Information Center.

Article 3 Joint Conference in September-October 2008

- 1. Parties agreed to hold a joint conference within two weeks in September-October 2008 devoted to the comparative analysis of business management in the Russia and the USA, where the faculty members and students of both institutions will focus on such issues as corporate governance and management models in Russia and the USA, criminal liability of the directors and management staff in corporations, psychological behavior models in management of corporations.
- 2. The Parties agreed to hold the joint conference in Tver, Russia, during the first week and continue the joint conference during the second succeeding week in Tahlequah, OK, USA.
- 3. Parties shall provide necessary visa support to the participants of the joint conference.

- 4. The Upper Volga Institute will provide room and board to six (6) students and (3) faculty members from North Eastern State University during their stay in Tver, Russia, and North Eastern State University will provide room and board to six (6) students and (3) faculty members from the Upper Volga Institute during their stay in Tahlequah, OK, USA.
- 5. Each Party shall be responsible for the medical insurance and travel expenses of their faculty members and students.

Article 4 Bachelors and Masters Degree Programs

- 1. Parties agreed to explore the opportunity to implement joint "3 + 1 Programs" in the fields of Criminal Justice, Psychology and Business Administration, where the students of the Upper Volga Institute and Northeastern State University will be entitled to obtain bachelor's degree from both institutions upon successful completion of three academic years with their home institution and successful completion of the forth academic year with the hosting institution, provided that such students take from 36-42 credit hours with their hosting institution.
- 2. Parties agreed to explore the opportunity to offer to the students of the Upper Volga Institute the Master's Degrees, in particular MBA Degrees, upon the successful completion of their bachelor's degrees programs with the Upper Volga Institute.
- 3. Parties are intended to elaborate a joint action plan for implementation of this Article 4 by February 2009 which should address the credit transfer issues, adjustment classes, financing issues, visa support and accommodation of the students with a view of implementation of this joint action plan in the Fall Semester 2009.

Article 5 Short-Term Programs

- 1. The Upper Volga Institute agreed to provide assistance and support for organization of a Russian Study Tour for the students and faculty members of Northeastern State University to Russia, including visa support, assistance in visitors' accommodation, arrangements for the tourist tours to the places of interest, but with exception of financial support and funding.
- 2. Parties agreed to elaborate by the end of 2008 an American Business Tour Program for Russian senior students and business people, which will include attending classes and lectures in business administration, accounting, project management, environmental protection etc. at Northeastern State University, visiting U.S. businesses; this program will be focused on introduction of its participants into the business practices used in the USA.
- 3. Northeastern State University and the Upper Volga Institute agreed to elaborate by the end of 2008 one semester student exchange programs for the students in criminal justice and homeland security, which will include attending classes and development of forensic research skills with the hosting institutions, internships or practical experience with the police departments, courts of justice and other law enforcement bodies in the hosting country.

Article 6 Other Areas of Collaboration

- 1. Parties agreed to explore an opportunity for the MBA students of Northeastern State University to have their Capstone Experience with businesses in Russia.
- 2. The Upper Volga Institute will provide assistance to the students and faculty members from other universities and institutions of higher education in Tver Region (including but not limited to Tver State University, Polytechnic University, Tver Medical School) in joint research and educational activities with Northeastern State University in the areas of educational learning, optometry and computer science.
- 3. The Upper Volga Institute will assist, upon request, Northeastern State University in development of the Russia related component in educational programs offered to the students in tourism and hospitality.
- 4. Parties will cooperate in research projects in the areas of tourism development in Tver Region and in the State of Oklahoma.
- 5. Northeastern State University will support, upon request, the Upper Volga Institute in promotion the American Indian Studies programs in Russia.
- 6. Parties will assist their faculty members and students in joint research activities in the educational learning, optometry and computer science, biology, chemistry, homeland security.

Article 7 Pubic Relations

Parties undertake that they will agree with each other in advance on the written statements, press releases, presentation materials, photo and video-shots relating to development of collaboration between the Parties, which may be distributed in mass media, placed on the internet web sites, demonstrated at public presentations or press conferences or will be otherwise made public.

Article 8 Final Provisions

- 1. Unless otherwise provided herein, this Agreement shall not give rise to any financial obligations binding on each Party.
- 2. This Agreement and all matters arising out of this, including the validity, interpretation, construction and performance thereof and any disputes or controversies arising therefrom shall be governed by and construed in accordance with the laws of the State of Oklahoma without giving effect to any choice or conflict of law provision or rule (whether of the State of Oklahoma or any other jurisdiction) that would cause the application of laws of any other jurisdiction.

Done in Tahlequah, the State of Oklahoma, USA, on this 30^{th} day of April 2008 in the English language in two exemplars being equally authentic, one exemplar for each signatory.

Irina N. Aksenova, Rector The Upper Volga Institute Kim Cherry, Acting President Northeastern State University

Marina V. Aldanova, Vice-Rector for Academic Affairs The Upper Volga Institute Dalton L. Bigbee, Vice-President for Academic Affairs Northeastern State University



Agreement Between Northeastern State University (U.S.) and Study Wiz (Thailand)

- 1. With the signing of this document Northeastern State University enters into an agreement with Study Wiz Thailand to represent Northeastern State University for the purposes of student recruitment in the Kingdom of Thailand:
- 2. Study Wiz is authorized to accept applications, official documents, and tuition deposits on behalf of Northeastern State University. Study Wiz will be responsible for providing translations of official documents and will receive and deliver the DHS Form I-20 to students where appropriate;
- Northeastern State University shall provide Study Wiz with application forms, 3. digital catalogs, and other promotional material as required;
- Northeastern State University shall remit to Study Wiz a per student 4. commission based on the following fee structure:

Undergraduate student enrollment Graduate student enrollment

U.S. \$1,350.00 U.S. \$1,380.00

- Commission fees will be payable by the 15th of the month following the 5. month in which the student enrolls:
- This agreement does not convey exclusive rights of representation in Thailand 6. and shall be valid for a period of three years from the date below.

Agreed to by:	January 1, 2009
Dr. Richard L. Carhart Northeastern State University	Date
Suchetra Milione	January 12 2009

Ms. Suchitra Mahaguna

Date

January 12, 2001

Study Wiz



Agreement Between Northeastern State University (U.S.) and

UTOS Network Incorporated (South Korea)

- 1. With the signing of this document Northeastern State University enters into an agreement with UTOS Network Incorporated (UTOS) to represent Northeastern State University for the purposes of student recruitment in the South Korea;
- 2. UTOS is authorized to accept applications, official documents, and tuition deposits on behalf of Northeastern State University. UTOS will be responsible for providing translations of official documents and submit same to NSU consistent with University deadlines. Also, UTOS will receive and deliver the DHS Form I-20 to students upon receipt;
- 3. Northeastern State University shall provide UTOS with application forms, digital catalogs, and other promotional material as required;
- 4. Northeastern State University shall discount its annual out-of-state tuition (two semesters 30 credit hours) for all UTOS-sponsored students by \$3,000 (29.2%) for the first year of study only with the understanding that this will serve as the per student one-time commission for UTOS;
- 5. Commission fees will be payable by the 15th of the month following the month in which the student enrolls;
- 6. This agreement does not convey exclusive rights of representation in South Korea and shall be valid for a period of three years from the date below and can be terminated at the request of either of the signatories. NSU also agrees not to offer the provisions listed in #4 above to other enrollment management / recruitment firms operating in South Korea for the duration of this agreement.

Agreed to by:	February 1, 2009
Dr. Richard L. Carhart Northeastern State University	Date
Mr. Essem Chung UTOS Network Incorporated	Date



Agreement Between Northeastern State University (U.S.) and Edwise Foundation (Nepal)

- 1. With the signing of this agreement Northeastern State University enters into an agreement with Edwise Foundation to represent Northeastern State University for the purposes of international student recruitment in the Nepal;
- 2. The Edwise Foundation is authorized to accept applications, official documents, and tuition deposits on behalf of Northeastern State University. The Edwise Foundation will be responsible for providing translations of official documents and to submit same to NSU consistent with University deadlines. Also, Edwise will receive and deliver the DHS Form I-20 to students upon receipt;
- 3. Northeastern State University shall provide the Edwise Foundation with application forms, digital catalogs, and other promotional material as required for the purpose of student recruitment;
- 4. Northeastern State University shall pay a commission in the amount of \$500.00 for each student recruited by the Edwise Foundation. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from Edwise Foundation;
- 5. This agreement does not convey exclusive rights of representation in Nepal and shall be valid for a period of three years from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

Dr. Richard L. Carhart

Date

February 6, 2009

Manh 10/59

Northeastern State University

Date

Dr. B.M. Khadka Edwise Foundation



Agreement Between Northeastern State University (U.S.) and

MIRAGE Consulting, LLC

- 1. With the signing of this agreement Northeastern State University enters into an agreement with MIRAGE Consulting to represent Northeastern State University for the purposes of international student recruitment in India;
- 2. The MIRAGE Consulting is authorized to accept applications, official documents, and tuition deposits (if required) on behalf of Northeastern State University. MIRAGE Consulting will be responsible for providing translations of official documents and to submit same to NSU consistent with University deadlines. MIRAGE Consulting will also receive and deliver the DHS Form I-20 to students upon receipt for the office of international programs at Northeastern State University;
- 3. Northeastern State University shall provide MIRAGE Consulting with application forms, digital catalogs and other promotional material as required for the purpose of student recruitment;
- 4. Northeastern State University shall pay a commission in the amount of \$700.00 for each student recruited by MIRAGE Consulting. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from MIRAGE Consulting;
- 5. This agreement does not convey exclusive rights of representation in India and shall be valid for a period of three years from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

5/11/10

Dr. Don Betz

Northeastern State University

Date

J. 27.10.

Dr. Narasinga Rao MIRAGE Consulting Date



Agreement between Northeastern State University (U.S.) and MIRAGE Consulting, LLC

- 1. With the signing of this agreement Northeastern State University enters into an agreement with MIRAGE Consulting to represent Northeastern State University for the purposes of international student recruitment in India;
- 2. The MIRAGE Consulting is authorized to accept applications, official documents, and tuition deposits (if required) on behalf of Northeastern State University. MIRAGE Consulting will be responsible for providing translations of official documents and to submit same to NSU consistent with University deadlines. MIRAGE Consulting will also receive and deliver the DHS Form I-20 to students upon receipt for the office of international programs at Northeastern State University;
- 3. Northeastern State University shall provide MIRAGE Consulting with application forms, digital catalogs and other promotional material as required for the purpose of student recruitment:
- 4. Northeastern State University shall pay a commission in the amount of \$700.00 to MIRAGE Consulting for each individual recruited from India who matriculates as a full-time NSU student, and \$300 for students from other universities who attend NSU as a part of their study abroad program. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from MIRAGE Consulting;
- 5. This agreement does not convey exclusive rights of representation in India and shall be valid for a period of three years from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

Dr. Martin Tadlock
Northeastern State University

9-19-11

S. Negal 9-19-11

Dr. Narasinga Rao Date

MIRAGE Consulting

AGREEMENT TO OFFER NORTHEASTERN STATE UNIVERSITY MASTER DEGREE LEVEL COURSES IN CHINA

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This Agreement is entered into on May 10, 2010 by and between Beijing Fenghua Education Service (Unit 905,Fosun International Center, No.237 Chaoyangbei Road, Chaoyang District, Beijing, China 100020), hereinafter referred to as CIBT, and Northeastern State University Oklahoma (600 N. Grand Ave. Tahlequah, OK 74464, the United States), hereinafter referred to as NSU.

I. PARTIES

CIBT is the wholly owned subsidiary located in Beijing, China and the operation arm in China of CIBT Education Group which is located in Vancouver, Canada.

Northeastern State University, Oklahoma is a recognized higher education institution in the United States and is regionally accredited by the Higher Learning Commission, a regional accrediting commission recognized by the US Department of Education.

II. THE JOINT PROGRAM

Both parties mutually agree, through NSU, to deliver four NSU master degree level courses in China through CIBT facilities.

III. RESPONSIBILITES OF NSU

- 1 Hire qualified CIBT instructors, considered as Adjuncts for NSU, to deliver three master degree courses in China. NSU will supervise the instructors to insure the quality of delivery of the NSU courses.
- 2 Deliver one course by a visiting NSU instructor in China in an intensive enhanced distance learning format at CIBT designated facilities.
- 3 Evaluate students' achievements and recognize their credits towards the NSU Master degree.
- 4 Sign academic agreements with Chinese education institutions on behalf of both NSU and CIBT for local government approval purposes.
- 5 Pay CIBT a commission on each Masters student involved in this specific program when the courses are delivered at NSU campus in the US.
- 6 Provide CIBT promotional materials to enhance marketing of the US portion including appropriate words and images about NSU.

IV. RESPONSIBILITIES OF CIBT

- 7 Market the program in China and recruit students for the program.
- 8 Offer consulting services for candidates of the program and conduct entrance examinations and registration procedures on behalf of NSU. CIBT recognizes that these students are NSU students and must meet standards as required by NSU.
- 9 Provide classrooms and classroom technologies for the China location portion.

- 10 Arrange teaching facilities, flights, and accommodations for visiting instructors coming from the US for NSU.
- 11 Offer advanced English courses and study skills training for students to improve their language and study skills.

...

- 12 Accept additional responsibilities indicated in future agreements with Chinese education institutions signed by NSU on behalf of NSU and CIBT, in addition to the ones indicated by Term III, if there are new acceptable duties defined within these agreements.
- 13 Provide information sessions and assist qualified students with US visa procedures for the US NSU on campus portion of this program (Some visa service fees might be charged to students by third parties if students elect such services and thus is out of CIBT's control).
- 14 Collect the tuition on the four master courses delivered in China and pay NSU their portion as defined within this agreement. Some taxes and transfer fees may apply and be deducted as required.
- 15 Provide local promotional materials for program recruitment and marketing with content pre-approved by NSU for this program.

V. FINANCE

The source of funds for this program is student tuition. Due to local market affordability and marketing purposes, CIBT is responsible to design the tuition structures, for the China portion of the program, for Chinese markets as tuition opportunities and fees could vary between different regions within China). CIBT is responsible for collecting the in-China tuition and pay NSU as agreed below:

- 1. Pay NSU fifty-seven US dollars per student per credit for each course NSU delivered using CIBT instructors (less taxes and transfer fees).
- 2. Pay NSU one hundred fifty US dollars per student per credit for each course NSU delivered by visiting NSU instructors or facilitated distance learning format (less taxes and transfer fees). CIBT agrees to provide visiting NSU instructor a round trip economy class air ticket between San Francisco and Beijing (CIBT elects to choose the carrier), and local hotel accommodations in China for up to seven days (four-star or above hotel class or any university guest house facility (western room standards) when four-star and above hotels are not available within near the teaching sight. The NSU instructor may be required to teach multiple courses keeping with an economy of scale cost/time structure for both NSU and CIBT.
- 3. Transfer to NSU the above fees within 5 business days after each course start date.

NSU agrees to pay CIBT a commission of 10% of tuition earned from those students in this program who are attending courses at NSU as part of the US portion of this agreement. The commission should be paid to CIBT in lump sum within 5 business days after NSU normally collects tuition based on their tuition payment procedures defined by NSU.

VII. ADMISSION AND CREDITS

Before being accepted by NSU or participating in any NSU master degree courses offered in China, students must meet the academic requirements set by NSU for this program. Students who plan to enroll into the MBA program at NSU do not need to take GMAT until their first year of study at NSU US campus. It is understood that all students must pass respective course examinations and earn passing grades, as defined by NSU, to earn NSU credits.

VIII. TERM AND TERMINATION

The effective term of this Agreement is five years and will commence upon the signing by both parties to this agreement. It may be renewed by both parties for a period of another five years. Notwithstanding the foregoing, this agreement may be terminated by either party upon six months written notice to the other. If this Agreement is terminated by either party, both parties agree to cooperate in finishing the educational services required thereafter until every continuously enrolled student has completed the requirements of the program or has withdrawn, whichever shall occur first. Minor amendments can be made through mutual consent.

IX. CONTRACTUAL SPECIFICS AND ARBITRATION

In the event of dispute, both parties must try to solve problems in a friendly attitude. Should a dispute last for 90 days, it must be submitted to the local educational administration of the Chinese government for arbitration.

The signatures below identify agreement to this document and the above conditions.

Beijing Fenghua Education Service Consulting Co.

Signature:

Toby Chu

Position: President

Date: 5/13/10

Northeastern State University

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Tahlequah, Oklahoma

Ddn Betz

Position: President

Signature:

Date: 3/7/10

Cooperative Higher Education Program Agreement

Between

Beijing CIBT School of Business

And

Northeastern State University

This Agreement is between Beijing CIBT School of Business (hereinafter referred to as "CIBT") and Northeastern State University of (hereinafter referred to as "NSU"), and relates to a higher education program to be cooperatively offered by the two parties. The addresses of the two parties are:

CIBT: 100 Pingleyuan, Chao Yang District, and Beijing, China 100022 NSU: 600 N. Grand Avenue, Tahlequah, Oklahoma, USA 74464-2300

1. Agreement Objective

The objective of this cooperative higher education Agreement is to establish an international partnership in order to provide first class higher education for qualified Chinese candidates through joint efforts of both parties. Through this Agreement, higher education and specific training opportunities will be available for a certain number of Chinese young people, who might otherwise miss the significant educational opportunity. With the education they obtain from their studies in Beijing and NSU, graduates will be able to make a greater contribution to the future development of China.

2. Agreement Description

Main Concepts

- CIBT will recruit qualified Chinese high school graduates for the program;
- CIBT, as a Sino-foreign joint school of Beijing University of Technology (BJUT), will offer English language courses and some undergraduate courses recognized by Northeastern State University of on the campuses of CIBT in the first phase of the program, which is two years;
- Students will complete all the courses, take an examination of English language as required by Northeastern State University or government authorities towards the end of the first phase;
- The Northeastern State University will consider those students for advanced standing onto various NSU undergraduate programs who have completed all the courses and passed all the examinations at an appropriate level;
- Students, who have gained the necessary advanced standing, will continue their study at Northeastern State University for the second phase of the program, which is another two years;
- After students have successfully completed all the required courses, gained all the required Northeastern State University credits and can meet the academic requirement of Northeastern State University for a Bachelor's degree, the students will individually apply to the Northeastern State University for the degree and Northeastern State University will accordingly grant the degree.

Specialties to Be Selected at CIBT in China

Business Administration

Computer Science and Technology Computer Sciences
 Hospitality Management Hospitality and Townism Management
 Creative Culture and Industry Art Design) Visual Communication of Arts/graphic Design Emphasis

Admission Requirements to Phase One at CIBT

- Diploma of secondary education
- Average scores of the National Entrance Examination to Higher Education above the passing grade in the Beijing area
- Passing the entrance examination of English language and other examinations to CIBT program.

Courses to Be Delivered at CIBT

English language courses

The courses will be conducted so as to enhance the language ability of students and prepare them for study overseas in the second phase of their studies.

Undergraduate courses

CIBT will deliver some undergraduate courses from its or BJUT's curricula for the First Phase of two years as recognized by the Northeastern State University These courses are listed in Appendix 1 of the agreement.

Courses to Be Delivered at the Northeastern State University

 All the other courses of the undergraduate programs required for a Bachelor degree of the Northeastern State University of will be delivered by Northeastern State University of on its campus in the Second Phase.

3. Responsibilities of the Two Parties

CIBT:

- China related legal and regulatory coverage.
- Marketing.
- Student recruitment.
- Course delivery and student administration in Beijing.

Northeastern State University:

- Recognition of CIBT courses and the offer of advance standing to qualified students.
- Course delivery and student administration at Northeastern State University.
- Degree granting to individual students after they have completed all the required courses and can meet the academic requirements of Northeastern State University.
- Guaranteed University accommodation for the students for the first year of the Second Phase at Northeastern State University.

4. Financial Arrangement

CIBT will collect tuition as its costs of the education in Beijing, and the tuition level will be within the range approved by the government authorities.

The Northeastern State University will collect tuition as its cost of the education at Northeastern State

University, and the tuition level will be within the range of its published fee regulations for all international students.

5. Graduation

Students will individually apply for and be granted a Bachelor's degree from Northeastern State University after they have successfully completed all courses and can meet academic requirement.

The two parties will make sure all the graduates will return to China and work for the future development of China.

The terms and conditions of this Agreement represent the entire understanding between CIBT and Northeastern State University with respect to the subject matter of this Agreement. Representatives from both parties must sign below to agree to be bound by all the above terms and conditions, and to put this Agreement into effect.

Beijing CIBT School of Business	Northeastern State University
Name in Print:	Dr. Don Betz
Title in Print:	President
Signature	Signature
Date	Date

Agreement between Global Vision USA and Northeastern State University

This agreement is made on 20 August 2010 between Northeastern State University (Hereinafter called the First Party), and Global Vision USA (Hereinafter called the Second Party). Global Vision USA is the US representative of Global Vision for Academic Services, which operates in Bahrain, Iraq, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Turkey, and the United Arab Emirates, and Bridge International for Academic Services, which operates in Jordan. This agreement replaces any previous agreement between these parties.

The following is hereby mutually agreed upon:

- 1. The First Party appoints the Second Party as an official agent for the recruitment of students.
- 2. The First Party shall supply the Second Party with the school application materials, brochures, catalogs, DVDs and other current admissions and promotional materials, upon request.
- 3. The First Party will waive all application fees for student applicants.
- 4. The First Party authorizes Global Vision for Academic Services and Bridge International for Academic Services to recruit students for study at Northeastern State University and to use the name and logo or crest of the First Party for marketing purposes.
- 5. The Second Party will be responsible for encouraging applications from qualified candidates for undergraduate and post graduate programs at Northeastern State University. The Second Party will advise students on admission requirements and advise the First Party on the qualifications of applicants.
- 6. The final decision regarding a student's admission/non-admission to Northeastern State University rests with the First Party.
- 7. The Second Party will supply the names of student applicants referred from its offices to the First Party. If preferred, the Second Party may also forward applications from students to the First Party.
- 8. Any expense incurred by the Second Party, such as advertising and other marketing activities for Northeastern State University to recruit students is the responsibility of the Second Party, unless otherwise mutually agreed upon.
- 9. The First Party will pay a one-time fee of \$750.00 to the Second Party for each undergraduate or graduate student placed at Northeastern State University. The fee will be due to the Second Party within 30 days of each student's first tuition payment.

- 10. With the consent of both Parties, this agreement is effective from the commencement of the date signed on the agreement.
- 11. This agreement will remain valid for three years, with one-year renewal periods thereafter. Either Party is entitled to terminate this agreement with three (3) months prior written notice to the other party. If the agreement is terminated for any reason, the Second Party will receive the above fee for any students that have been referred to the First Party, per paragraph 7 of this agreement.

12. This agreement is made in duplicate. A copy shall be kept by each Party.

The First Party:

Signature:

Name:

Dr. Don Betz

President '

Northeastern State University

The Second Party:

Global Vision USA, LLC

US Representative for Global Vision for

Academic Services and Bridge International

REMLA O'CONNOR RESident-

for Academic Services



Agreement between Northeastern State University (United States) and

International Human Resources and Training Center (Vietnam)

- 1. With the signing of this agreement Northeastern State University (NSU) enters into an agreement with International Human Resources and Training Center (IHTC) to represent Northeastern State University for the purposes of international student recruitment in Vietnam;
- 2. The International Human Resources and Training Center is authorized to accept applications, official documents, and tuition deposits on behalf of Northeastern State University. The International Human Resources and Training Center will be responsible for providing translations of official documents and to submit same to NSU consistent with University deadlines. Also, IHTC will receive and deliver the DHS Forms I-20 and DS Forms 2019 to students upon receipt;
- 3. Northeastern State University shall provide the International Human Resources and Training Center with application forms, digital catalogs and other promotional material as required for the purpose of student recruitment;
- 4. Northeastern State University shall pay a commission in the amount of \$500.00 for each student recruited by the International Human Resources and Training Center. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from IHTC;
- 5. This agreement does not convey exclusive rights of representation in Vietnam and shall be valid for a period of three years from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

Dr. Don Betz

President

Northeastern State University

Date

Dr. Patrick Doan

President

International Human Resources and Training Center

Date



Memorandum of Agreement between Wenzao Ursuline College of Languages And Northeastern State University

In order to promote friendship and cooperation through a mutually beneficial association and in the interests of expanding educational opportunities, Wenzao Ursuline College of Languages and Northeastern State University (NSU) agree to the following:

- a) A reciprocal exchange of students (as detailed below in the student exchange provisions) as a part of each institutions' study abroad program;
- b) A timely exchange of academic information and publications;
- c) Other exchanges of an academic nature as mutually agreed upon by both parties.

Student Exchange Provisions

1. Coordination of Exchange Program:

Each party to the agreement will appoint an office who will be responsible for the coordination and administration of the exchange including the selection and counseling of the exchange participants. For Wenzao Ursuline College of Languages the Office of International Programs will serve as Exchange Coordinator; the Office of International Programs at Northeastern State University will assume the same responsibility for NSU.

2. Duration of Exchange Program:

Exchanges may be for a summer session (duration to be determined) or one academic semester.

3. Number of Semesters Exchanged Per Year:

Each university will be able to send qualified students to study for an institutional total of up to two (2) academic semesters or four (4) summer terms per year at the partner institution in any combination in any two academic years.

4. Academic Status:

All students will remain enrolled as regular degree candidates at their home institutions and will not be enrolled as candidates for a degree at the host (exchange) institution. Students are expected to maintain full-time status at their host institution.

5. Student Eligibility:

The Exchange Coordinator at each institution, acting in consultation with the appropriate academic unit, will be responsible for the selection of suitable nominees for exchange. It is understood that the Exchange Coordinator will nominate students who are academically and emotionally suitable for exchange abroad and that details of academic

and personal background and/or personal references for each participating student will be provided to the host institution.

6. Transcripts:

Both institutions agree to provide a transcript to the host institution at the end of the period of study giving details of the courses studied and grades and credits awarded.

7. Student Program Fees:

Each student will pay his or her regular tuition and fees to the home institution which will serve as tuition and remission at the host institution. All other pertinent fees such as housing costs will be the personal responsibility of the exchange student at the host institution. The host institution agrees to provide all necessary assistance in housing arranging. All travel costs will be the responsibility of the individual student. Miscellaneous fees such as special course fees, fieldwork courses, key deposits, books, etc. will be paid directly by each exchange student participant.

8. Insurance:

Each participant will provide his or her own health and accident insurance. Proof of adequate insurance coverage must be provided to the international office of each institution prior to departure and participation in this exchange program.

9. Visa Requirements

Each student participant will be required to meet normal and customary visa requirements that pertain to undergraduate study in the host country.

10. Effective Date and Termination of Agreement

This agreement shall be in effect for three years from the date of its signing and will be automatically renewed for an additional three years unless terminated by either institution one year in advance of its expiration. This agreement may be amended by mutual consent of both institutions. Either party may exercise its right to terminate this agreement within the regular agreement duration by serving written notice to the other party.

11. Agreement:

The following representative parties whose signatures are affixed concur with the provisions of this memorandum of agreement.

Dr. Bosco Lee	Dr. Don Betz
President	President
Wenzao Ursuline College of Languages	Northeastern State University
Date	Date

DRAFT DRAFT

Agreement for Services Between Northeastern State University Oklahoma And WSharar Consulting Services

1. Parties:

Northeastern State University of Oklahoma, located at 600 N. Grand Avenue, Tahlequah, OK, 74464, hereinafter called NSUOK.

WSharar Education and Consulting Services, hereinafter the Contractor, located at 1125 Juniper Place, Davis, CA, 95616.

2. Purpose:

Northeastern State University of Oklahoma would like to make its programs of study (degree and non-degree programs) known and available to prospective students throughout the world. To further this goal, NSUOK and the Contractor enter into this Agreement, under which the Contractor will promote interest in, provide information about, and recommend qualified students for admission to the NSUOK educational programs.

3. University Representation:

NSUOK grants the Contractor the non-exclusive right to represent the institution solely for the purpose of a) disseminating information about the University programs, b) recommending to the University students for admission to graduate and undergraduate programs, and c) assisting the students in understanding the admission and application processes. Either party may enter into similar agreements with other organizations.

4. Scope of Work:

A. Contractor's Duties:

- 1. The Contractor will promote the interest of NSUOK using only NSUOK provided or approved information and materials.
- 2. The Contractor will assist prospective students in areas regarding NSUOK academic ability, financial ability, and other criteria as directed by the University.
- 3. The Contractor will evaluate and screen all prospective students regarding academic ability, financial ability, and other criteria.
- 4. If requested, the Contractor will provide NSUOK with written background information on each student.

- 5. NSUOK reserves the sole right and responsibility for official admission decisions and notifications.
- 6. The Contractor is not authorized to accept any payments from students on behalf of the University. Students shall make all payments for costs of attending the University directly to NSUOK.
- 7. The Contractor can provide information about the I-20 process, payment of SEVIS fees, and immigration regulations and procedures to prospective students.

B. Duties of the Institution (NSUOK)

- 1. NSUOK will provide the Contractor with educational catalogs, brochures, forms, applications, and other required materials.
- 2. NSUOK will notify the Contractor of any changes in schedules or admissions (and will provide updated material) in a timely manner.
- 3. NSUOK will reimburse the Contractor under the payment conditions according to Section 6.
- 4. NSUOK agrees to compensate the Contractor for each student the Contractor recommends if the student is a) admitted, and 2) enrolls within one year of recommendation, and 3) attends classes for at least 20 calendar days from the beginning of the enrollment session.

NSUOK will not compensate the Contractor for any student for more than one session of study, unless agreed upon by NSUOK for additional services performed.

5. Advertising/Promotion:

NSUOK/The University reserves the right of prior approval for any advertising of promotional material using the NSUOK name. The Contractor shall submit a copy of such materials to NSUOK for approval. Such approval must be in writing and shall not be unreasonably withheld or delayed.

6. Payment Provisions:

NSUOK will compensate the Contractor for each eligible student (as defined in Section 4) a fee of 10% of the student's paid tuition of the NSUOK educational program in which the student is enrolled for at least 20 calendar days. Upon request by the Contractor, NSUOK will provide written confirmation of the amount of paid tuition for each eligible student. The fee is payment for expenses incurred in recruiting students, for promotional materials and advertising and for assistance in the application and admissions process. All payments will be made in US dollars within forty five (45) days of the receipt of and the Contractor will issue an invoice to NSUOK to initiated by the Contractor. the payment process.

7. Duration of Agreement and Extension:

This Agreement shall be effective for a period of two years from the date of signing except for the provision in Section 8 (Termination). This Agreement may, by mutual agreement, be extended for an additional two-year period. Any extension must be in writing and signed by duly authorized representatives of both parties.

8. Termination:

Either party in its sole discretion may terminate this agreement by providing the other party with a 30-day written notice to terminate. All notices shall be mailed by recognized commercial services. The duly authorized representatives are listed below.

9. Entire Agreement:

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this Agreement. All changes to this Agreement must be in writing, signed by both parties.

10. Choice of Law:

This Agreement shall be construed and enforced in accordance with the laws of the State of Oklahoma, which shall be the forum for any lawsuit arising from or incident to this Agreement.

The individuals signing below hereby represent and warrant that they are duly authorized to execute and deliver this Agreement on behalf of their respective party.

WSharar Education & Consulting Services	Northeastern State University	
Name & Title	Dr. Don Betz, President	
Date:	Date:	

Hobsons Agreement

I. Contact Information

Northeastern State University 600 N Grand Tahlequah, Oklahoma 74464-2389 United States Web Site: http://www.neuok.edu Dr. Richard Carhart Executive Director of International Programs 600 N. Grand Ave.

Tahlequah, Oklahoma 74464-2399 Phone: (918) 456-5511 ext. 2052

Fex:

Emall: carhan@nsuck.edu

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Total (payable as specified below)		\$ 80.000.0
ayment Terms		
on delivery, invoicing will commence. (Sales tax applies unless a tax-exempt form is provided.)		
Deposit: Articunt Olle Upon Delivery		0.0 0,000,08
otel Contract:		\$50,000.

Hobsons Agreement

IV. Comments

Hobsons will deliver 500 Exclusive Leads to NSU. As per last year's participation please place all display ada on the cover of the undergraduate sections of the guldes.

V. Terms and Conditions

The underlighed Participant agrees that the ownership of the Hobsons print products, made packs, web sites, and all components of the Hobsons software and the exclusive property of Hobsons, and that by virtue of this agreement Participant is non-exclusive license to distribute the storage models to purchased. Participant agrees to purchase exclusively from Hobzons at capies of CD-ROMS or other mode contenting Digital Viewbooks, application, or other portions of Hobzons presentations, and is make no capies or extherized any shart party to make replace, Participant grants Hotsons, and snyone acting on behalf of Hotsons, fined legislate to copy and was any meteral provided by Participant that is reasonably necessary for Hotsons fined legislates to copy and was any meteral provided by Participant that is reasonably necessary for Hotsons fined legislates or provided by Participant that is reasonably necessary for Hotsons fined legislates or provided by Participant April 1997 that the unmarked in a time of Hotsons fined legislates and the publication of AdM is pullparters.

Participant April Phase the unmarked in the unmarked in a time of the provided by Participant April 1997, and reignigues Hotsons is the extent permitted by law for all costs, including reasonable atterney lets in any claims of britisgament, nisuse, or other violation of law training from the use of Participant and all have the right to conflot the defense of such claims.

Passonable during leads of your value of exception in the support of lew managing from the set of exception is measured by a writing and six passonable, injuring the passonable during an exception in the support of the passonable p

prior to publication, Led or Participant response will be completed approval. Participant shall have no recourse for the use of publicity available information by Mobarus, even if the information proves theorem, or make stilling a spirit in the proves theorem.

Cancellation of this agreement must be in writing. Cancellation made within 7 days of the date of this agreement results in no charges to Participant, Participant agreement price shall become immediately due and payable in the event that cancellation occurs after the seventh day and prior to the supply of material or early interest. Participant turbles agrees that, in the event that cancellation occurs after the supply of material or early interest. Participant turbles agrees that, in the event that cancellation occurs after the supply of material or early interest has endeavoted to hittle its obligations through the use of publicly evaluately interests and indicated sufficient lave and effort to that it is obligations under this agreement such that 100% of the expression throughout the appropriate agreement of the undersigned parties, supermeding all prior and/or and agreements, and is binding on those parties agreement, and may not be modified.

except in a later agreement along to both parties, No weiver of any breach of the agreement shall be general waiver of that or any other kind of breach.
This agreement shall be constructed and expressed in accordance with the leave of the State of Oklahoma, which shall be that forem for any lawsuit existing from or incident to this Agreement.

2. Ucanaes, as a comporant of the Regional University System of Okishoms, is an agency of the State of Okishoms. Accordingly, Licensee does not have the authority to enter two agreements to waive, compromise. concede, surrander or relinquish the rights, privileges, immunities or remodilise of the State of Oxishoms, nor agree to lesser or greater standards of care than would apply in the absence of a special provision, nor egree to mounty any applicable statutes of Emitations; not agree to aber the commandament of a statute of Emitation, not agree to be statute of Emitations, not applicable statutes of Emitations, not applicable statutes of Emitations. burden of proof; not to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law, University, as an entity of the State of Oxidahems, does not have the authority to contact into agreements which are contrary to any Fedshill laws, the Otishoma Constitution, or Ordehams Statutes, all as interpreted by the courts and the Otishoma Attiminey General. Nothing contained within this Agreement shall be interpreted in such a way that Licensee acted stary to or cutside of its authoritate act as an ordity of the State of Oldahome.

Authorized Client Representa Hobsons Account Manager DAVID KOEHN, VICE PRESIDENT FOR ADMIN & FIN Printed Name/Title Hobsons Sales Director Date

III. Payment Terms

Upon delivery, invoicing will commence. (Sales tax applies unless a tax-exempt form is provided.)

Deposit: Amount Due Upon Delivery: \$0.00 \$50,000.00

Total Contract:

\$50,000.00

IV. Comments

500 guaranteed leads from China, India, South Korea, Taiwan, Japan, Mexico, Vietnam, Nepal, Brazil, and Thailand

V. Terms and Conditions

- 1. Ownership and License. The Participant named on the contract((the "Participant") to which these Terms and Conditions are attached (and to which they are made a part of) (the contract together with these Terms and Conditions are collectively referred to as this Agreement") agrees that the ownership of the Hobsons network, print products, new media, virtual student fairs, exclusive leads, quoted services, Web sites, and all components of the Hobsons software are the exclusive property of Hobsons, and that by virtue of this Agreement, Participant is not granted any rights of ownership therein. For the term of this Agreement (described below), Hobsons grants to Participant a non-exclusive, revocable, non-transferable license to distribute the storage media it licensed from Hobsons hereunder. Participant agrees to purchase or license exclusively from Hobsons all copies of CD-ROMS or other media containing Digital Viewbooks, application, or other portions of Hobsons presentations, and to make no copies or authorize any third party to make copies. Upon expiration, termination or cancellation of this Agreement, Participant shall return all such materials to Hobsons. Participant grants Hobsons, and anyone acting on behalf of Hobsons, a royalty-free license to copy and use any material provided by Participant that is reasonably necessary for Hobsons to fulfill its obligations under this Agreement.
- 2. Web products. If this Agreement is executed and delivered by both parties on or before the 15th day of the month in which the Agreement is so executed and delivered, Participant agrees to submit materials by the 23rd day of the month of the start date, or if such date is not a business day, then the nearest business day. If Participant fails to submit materials after reasonable (i.e., no more than three) attempts to collect materials by Hobsons have been made within this time period, Hobsons will not extend the end date for Web products beyond the originally contracted end date, which will result in Participant's loss of placement on the Web until Participant finalizes materials. Participant understands that Participant could lose priority and placement of their advertising and the schedule and delivery of their product could be compromised as a result of a failure to submit materials within the time frames described in this Section 2. If this Agreement is executed and delivered by both parties after the 15th day of the month in which the Agreement is so executed and delivered and the start date is the same month, upon written notice to Hobsons delivered simultaneously with the execution and delivery of this Agreement, Participant may elect to move their end-date to the following month.

In the event Participant purchases advertisement services from Hobsons according to Hobsons' Impressions Solutions program, this paragraph shall apply. Hobsons will monitor delivery of the placement of Impressions (as defined below) and monitor progress of delivery of Impressions against the purchased amount. Hobsons may at its option also provide Participant software or access to software for tracking or other purposes. and in such event, Hobsons grants to the Participant only a non-exclusive license to use such software solely for such purpose for the term of this Agreement. Participant agrees to purchase exclusively from Hobsons any software media required for participation in the Impressions Solutions program and to make not copies thereof and not to authorize the making of copies thereof by any third party. Participant grants Hobsons a nonexclusive, royalty-free free license to copy and use any material provided by Participant in connection with Participant's participation in the Impressions Solutions program. Participant warrants that it has the unrestricted right to use and license the use of any such material provided to Hobsons, or any other material Participant requests that Hobsons use in Impressions. Participant will reimburse and indemnify Hobsons for all damages, losses, claims and costs incurred arising or resulting from claims of infringement, misuse or other violation of law relating to Hobsons' use of any such material. Participant shall have the right to control defense of such claims. This Agreement shall continue until delivery of the purchased amount of Impressions, unless deliveries of Impressions are earlier discontinued by Hobsons, in which case Hobsons shall be entitled payment for all Impressions credited prior the date of discontinuation, the pricing for individual Impressions to be computed pro-rata based on the total Impressions purchased and the purchase price. For purposes of this Agreement, "Impressions" are a measurement of responses from a Web server to a page request from the user browser, which is filtered from robotic activity and error codes, and is recorded at a point as close as possible to opportunity to see the page by the user.

Initials:

- 3. **Print products.** If this Agreement is executed and delivered by both parties on or before the 15th day of the month in which the Agreement is so executed and delivered, Participant agrees to submit materials within 20 calendar days of the execution and delivery of this Agreement by both parties; provided that this sentence shall not apply with respect to any Agreement executed and delivered by both parties in the month of September. For any such Agreement executed and delivered by the parties in September, Participant must submit materials within a further expedited timeframe to be determined by Hobsons to meet end-of-year (September 30) delivery. Participant understands that Participant could lose priority and placement of their advertising and the schedule and delivery of their product could be compromised as a result of a failure to submit materials within the time frames described in this Section 3.
- 4. Substitute Information; Changes; Approvals. If Participant fails to provide any or sufficient material in a timely manner, it agrees that Hobsons may use (but is under no obligation to use) publicly available information in its reasonable discretion to fulfill its obligations hereunder. While in production, Participant is limited to three rounds of changes (to begin and end within time periods identified above). If Participant needs further development after these three rounds in order to complete their product, Participant must contract for writing and/or design and/or development services at an additional charge to cover the additional costs and time incurred, which shall then be limited to an additional three rounds of changes. Hobsons reserves the right to publish materials in their latest state to meet Hobsons' own delivery schedule and printing needs. Except when Hobsons uses publicly available information to fulfill its obligations under this Agreement, Participant shall have the opportunity to approve all items going to publication, provided that such approval occurs at least 30 days prior to publication. Lack of Participant response or an untimely response will be considered approval. Participant shall have no recourse against Hobsons (and Hobsons shall have no liability for) for the use of publicly available information by Hobsons, even if the information is inaccurate, incorrect, or misleading.
- 5. Packages or Bundles. With respect to any package or bundle of Hobsons services or products sold, licensed or subscribed to by Participant, Participant shall not be entitled to any refund, substitute, credit, rebate or replacement for any component or portion of such package or bundle which Participant chooses not to use, implement or exploit.
- 6. Participant warranties. Participant warrants that it has the unrestricted right to use and license the material provided to Hobsons. Participant shall defend, indemnify, and reimburse Hobsons for all losses, damages, causes of action and costs, including reasonable attorney fees, in any claims of infringement, misuse, or other violation of law arising out of or relating to the use of Participant's material.
- The bosons warranties. Hobsons warrants that it shall perform the services under this Agreement in a professional manner. Except for the express warranty in the immediately preceding sentence, Hobsons disclaims all other representations and warranties, whether oral or written, including without limitation warranties of accuracy, timeliness, completeness, results, and implied warranties of non-infringement, merchantability and fitness for a particular purpose, even if Hobsons has been informed of such purpose, or any representations and warranties arising from course of performance, course of dealing, or usage of trade. The liability of Hobsons, and Participant's sole and exclusive remedy for damages for any claim of any kind whatsoever with respect to the services, regardless of the legal theory, or the delivery or non-delivery of the services, shall not be greater than the fees actually paid by customer to Hobsons hereunder in connection with the service at issue during the twelve (12) month period immediately preceding the date upon which such claim accrued. Under no circumstances will Hobsons be liable to Participant for any special, indirect, incidental or consequential damages of any kind, including, but not limited to, compensation, reimbursement or damages on account of the loss of present or prospective profits or commitments, whether made in the establishment, development or maintenance of business reputation or goodwill, for loss of data, cost of substitute software, cost of capital, and the claims of any third party, or for any other reason whatsoever. In the event such limitations are prohibited by law, the maximum liability of Hobsons shall be \$1,000.
- 8. Term and Cancellation. Unless otherwise agreed in a writing signed by Participant and Hobsons, the term of this Agreement shall be the current fiscal year (October-September) year in which this Agreement was signed by both of the parties. Participant understands that Hobsons must immediately undertake and will continue to perform work and incur expenses to fulfill its obligations. If Participant fails to provide applicable materials to Hobsons within 3 months of the date of this Agreement, or at least 1 month prior to the publication date, whichever occurs first, 50% of the contract price (set forth on the contract) shall become immediately due and payable so that Hobsons can fulfill its own obligations. Provided that Hobsons has at least 60 days to reformat the publication, this failure will result in a cancellation of this Agreement. Otherwise, Participant agrees that Hobsons is authorized (but not required) under this agreement to fulfill its obligations with the use of publicly available information, which requires additional time, effort, and expense that cannot be calculated at this time; therefore, Hobsons will be entitled to the remaining payment due under this Agreement plus additional fees to be assessed for writing and design services incurred.

Either party may cancel this Agreement within 7 days of the execution and delivery of this Agreement by both parties; in which case, Participant shall not be required to pay any portion of the contract price. Participant agrees that 50% of the contract price shall become immediately due and payable in the event that cancellation occurs (x) after 7 days of the execution and delivery of this Agreement by both parties but (y) prior to the supply of materials by Participant. Participant further agrees that, in the event that cancellation occurs after the supply of materials or after Hobsons has endeavored to fulfill its obligations through the use of publicly available information, Hobsons has utilized sufficient time and effort

Initials:

to fulfill its obligations under this Agreement and accordingly, 100% of the contract price shall become immediately due and payable. The parties acknowledge and agree that the damages in the event of cancellation would be difficult to determine and the cancellation charges described herein constitute a reasonable estimate of appropriate liquidated damages and that such is not intended as a penalty. Any cancellation must be in writing and signed by the party electing cancellation. Cancellation by a party shall be deemed effective upon receipt of such written and signed notice of cancellation by the other party.

9. Miscellaneous. Participant shall defend, indemnify, and reimburse Hobsons for all losses, damages, causes of action and costs, including reasonable attorney fees, arising form or related to any breach of this Agreement by Participant. Participant may not assign or delegate this Agreement or any of its rights or obligations hereunder without the prior written consent of Hobsons. Participant agrees to reimburse Hobsons for any shipping costs incurred by Hobsons in connection with the performance of its services hereunder. This Agreement is the complete agreement of the parties with respect to the subject matter hereof (including similar products and services previously purchased by Participant), superseding all prior written and/or oral agreements and is binding on those parties and their successors and permitted assignees, and may not be modified except in a later written agreement signed by both parties. No waiver of any breach of the Agreement shall constitute a general waiver of that or any other kind of breach. All values are in US Dollars. This Agreement and the transactions covered hereby shall be construed and enforced in accordance with and governed by the substantive laws of the State of Ohio, without reference to its conflict of law principles and without regard to the U.N. Convention of Contracts for the International Sale of Goods. Any dispute over the terms of this Agreement shall be brought in the Federal District Court for the Southern District of Ohio located in Cincinnati, Ohio or the Courts of the State of Ohio located in Cincinnati, Ohio. All parties to this Agreement hereby consent to the personal jurisdiction of those Courts.

Mark fallul	4/30/11	
Authorized Glient Representative MARTIN TADJOIK, Provost	Date Hobsons Account Manager	Date
Printed Name/Title /	Date Hobsons Sales Director	Date

Fax Heather Fairweather toll-free (800) 680-8925. Questions? Call Hobsons at (800) 927-8439 Hobsons U.S. Headquarters. 50 E-Business Way - Suite 300 - Cincinnati, OH, 45241

Initials:

COOPERATION AGREEMENT BETWEEN WEIFANG UNIVERSITY AND NORTHEREASTER STATE UNIVERSITY OF BACHELOR DEGREE IN TOURISM MANAGEMENT (HOTEL MANAGEMENT CONCENTRATION)

This Agreement (the "Agreement") by and between Party A:

Weifang University, Shandong, China

Address: 5147 East Dongfeng Street, Weifang, Shandong

Representative: Shoulun Wang

and

Party B:

Northeastern State University of America

Address: 601N Grand Ave. Tahlequah, OK 74464-2399, USA

Representative: Martin Tadlock

NOW THEREFORE, the parties agree as follows:

I. Program Name

Bachelor Degree Program majored in Tourism Management (with Hotel Management concentration) jointly offered by Weifang University and Northeastern State University.

II. Objectives

Delivering advanced hotel management concepts, good knowledge and solid skills to Chinese students with focus on real business practices.

III. Cooperation Format

Party A will take responsibilities provide majority of the program, which including providing all the necessary facilities and equipment, courses and instructors. Party A will also introduce Party B's related courses to the program. Both parties agreed to jointly decide the program structure and offer the program together on Party A's campus. Both parties agreed to offer two potential delivery formats to the students enrolled in the program. Those two formats are so called 4+0 or 3+1 which described as following:

- 4+0 format: Students who don't apply for overseas study will finish the fourth year on Party A's campus. Upon successfully finishing all the required courses by Party A and Party B, students will receive bachelor's degree and diploma from Party A, as well as a bachelor's degree from Party B.
- 3+1 format: Students enrolled in the program will study three years with Party A; after successfully complete all the required courses and meet the admission requirement set by Party B, the student can apply for transferring the earned credits from Party A to Party B and continue to study on Party B's campus. Upon successfully finishing all the required courses, students will receive a bachelor's degree from Party B, as well as bachelor's degree and diploma from Party A.

IV. Student recruitment

After being approved by Chinese government, the recruitment of this program will be integrated with the China National College/University Admission System. Chinese high school graduates, who take the National Colleges/Universities Exam and passed the bench mark set by this program, could be admitted to this program. The annual new students' quota for this program will be one hundred students with a total size of four hundred in four years.

V. Mutual Responsibilities

Both parties all agreed to respect and obey all the laws and regulations of both countries. Both parties agreed to jointly design the program and deliver the program together following the requirement set by the regulation bodies of both parties. The responsibilities agreed by both parties are set as following:

a) Responsibilities of Party A:

- i. Applying the approval from the Ministry of Education of China;
- ii. Consulting with Party B to design the program;
- iii. Providing the all the required facilities and equipment, such as office, classroom, library, activity venue, etc.
- iv. Providing the students and the foreign instructor with dormitory and dining facilities;
- v. Being responsible for student recruitment, registration and daily management;
- vi. Following the agreed program structure, providing instructors to deliver the required Party A courses for the program;
- vii. Assist Party B instructors to acquire the proper visa and residence documents to be able to teach in China;
- viii. Issuing diploma and bachelor degree to students who successfully finishing the program.

b) Responsibilities of Party B:

- i. Providing the required documents and assisting Party A for the government approval in China;
- ii. Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;
- iii. Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- iv. Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- v. Recognizing the credits student successfully finishing with the program, and award bachelor degrees to those students who have successfully studied three years with Party and completed all the required courses at Party B.
- vi. Being responsible for registration and management of students who successfully transferred to Party B:

VI. Financial Terms

Party A will provide all the teaching facilities. The tuition need to be approved by the local price control bureau. Party A is responsible for maintain accounting records and receive auditing requested by party B. Tuitions collected will be used for compensation of teaching costs of both parties; and the leftover fund will be used for education purposes and continuing improvement of the program.

VII. Program Management

A board will be formed to supervise the operation of the program. There will be total of seven board members. Four of them will be appointed by Party A; and three will be appointed by Party B. The chairman of the board will be appointed by Party A. All the board members should meet every semester to discuss related issues of the program.

VIII. Intellectual Property

Both parties agreed to respect intellectual properties; and aach party will maintain the intellectual properties and copy rights for all the courses they providing for the program.

IX. Dispute Settlement

Both parties agreed to resolve any disputes through friendly discussions. All the unsettled disputes should be judged by the arbitration body in China.

X. Amendment, Alteration and discharge of the agreements

- 1. All the unlisted issues of this agreement should be agreed by both parties and be added to appendix of this agreement.
- 2. As a result of the government or regulation body policy change, this agreement could be terminated earlier by both parties. Upon the termination of this agreement, both parties agreed to teach out all the remained students of this program.
- 3. If either party wants to terminate this agreement earlier, a written notice has to be submitted to another party six months earlier than the intended termination date; this agreement could be terminated by written confirmation from another party. Upon the termination of this agreement, both parties agreed to teach out all the remained students of this program.

XI. Liabilities for Breach of the Agreement

Breach of this agreement is referred to non-execution of the provisions under the agreements within a sixty days period after having been notified by the other party. The party who receiving damages has the rights to ask for compensation from another party who breaching the contract.

XII. Term of this agreement

This agreement is written in both Chinese and English with four copies each. The Chinese and

English versions have the same legal effect. This agreement will become effective from the date of the bilateral official signature and the permission of the Chinese education administration. The term of validity is eight years.

IN WITNESS WHEEREOF, the parties have caused this Agreement to be executed by their respective authorized signatories as of the date first indicated above:

Party A (stamp)

Weifang University

Representative (signature)

Date:

Party B (stamp)

Northeastern State University

Representative (signature):

Date:

ATTN: Dr. Richard Carhart

中华人民共和国驻休斯敦总领事馆教育组 Consulate General of the People's Republic of China in Houston EDUCATION OFFICE

国外教育机构资质情况认定表

	学校名称	中文: 东北州立大学		
1		外文: Northeastern State University		
2	学校地址:	601 N Grand Ave. Tahlequah, OK 74464-2399, USA		
3	联系方式(传真、电话、网 址等)	电话: 918-444-2050 传真: 918-458-2056 网址: http://nsuok.edu		
4	建校时间	1851		
5	在校人数	11000		
6	学校性质(公立/私立)	公立		
7	办学层次	大学		
8	所在国教育主管部门或其承 认、授权的权威机构对学校 办学资质的认可(注册)情 况	美国中北部高校协会(North Central Association)高等教育委员会(Higher Learning Commission)	信息来源: http://www.northcentralassociation.org/www.ncahigherlearningcommission.org	
9	学校可办法何类有效力的学 历/学位证书	博士、硕士、学士	信息来源: 学校网站 http:// nsuok.edu	
10	所在国教育主管部门或其承 认、授权的权威机构对学校 所颁发学历/学位证书认可 (注册)情况	美国中北部高校协会(North Central Association)高等教育委员会(Higher Learning Commission)	信息来源: http://www.northcentralassociation.org/ www.ncahigherlearningcommission.org	
11	备注			

经办人:

宙核人:

驻休斯敦总领馆教育组、

2011年1月18日



Amber M. Fite, J.D.

General Counsel and Assistant to the President

The Regional University System of Oklahoma, hereinafter referred to as RUSO, was created by the Oklahoma Constitution at Article XIII B, Sections 1 through 4, to supervise, manage and control the six regional universities which make up the RUSO system. This includes Northeastern State University. RUSO's constitutional authority includes the power to make rules and regulations governing each of these universities. Attached are the relevant RUSO policies:

- RUSO policy 1.25.1: University President appointed as the chief executive officer for the University;
- RUSO Policy 2.3.1: Contractual Authority delegated to University President

Powers and duties assigned by the Oklahoma Legislature is found in 70 O.S. § 3510. These include but not limited to the authority to enter into contracts and other business agreements.

Northeastern State University is an entity of the State of Oklahoma. As such, a business license is not necessary, and therefore, unavailable.

Respectfully submitted,

NORTHEASTERN STATE UNIVERSITY

(1)

AMBER M. FITE/OBA#20895

Northeastern State University

General Counsel

601 N. Grand Avenue

Office of the President

Tahlequah, OK 74464

P: (918) 444-2008

F: (918) 458-2018

VERIFICATION

STATE OF OKLAHOMA)
) SS:
CHEROKEE COUNTY)

AMBER M. FITE, of lawful age, upon oat, deposes and states: That she is the attorney for the above named Plaintiff in the above styled and numbered cause and Petition; and has read the Petition, knows the contents thereof; and that the facts and allegations set forth therein are true and correct to the best of her knowledge based upon the information and belief, that Affiant makes this verification on behalf of Plaintiff pursuant to Oklahoma statutes, the facts being within the personal knowledge of the Affiant.

AMBER M. FITT

SUBSCRIBED AND SWORN before me on this 17 day of January 2011.

atary Public

My Commission Expires:

My Commission Number:

COOPERATION AGREEMENT BETWEEN ZHANGZHOU NORMAL UNIVERSITY AND NORTHEASTERN STATE UNIVERSITY OF BACHELOR DEGREE IN ENGLISH (BUSINESS ENGLISH CONCENTRATION)

Party A:

ZhangZhou Normal University, Fujian, China

Address: No.36, Xian-qian-zhi Street, Zhang Zhou, Fu Jian, P.R. China

Representative:Li Jinjing

and

Party B:

Northeastern State University of America

Address: 601N Grand Ave. Tahlequah, OK 74464-2399, USA

Representative: Martin Tadlock

NOW THEREFORE, the parties agree as follows:

Program Name

Bachelor Degree Program majored in English (with Business English concentration) jointly offered by ZhangZhou Normal University and Northeastern State University.

II. Objectives

Delivering advanced hotel management concepts, good knowledge and solid skills to Chinese students with focus on real business practices.

III. Cooperation Format

Party A will provides all the necessary teaching facilities and equipment for the program. Party A will also introduce Party B's related courses to the program. Both parties agreed to jointly decide the program structure and offer the program together on Party A's campus. Students enrolled in the program will study four years with Party A. Upon successfully

finishing all the required courses at Party A, students will receive a bachelor's degree and a diploma from Party A.

IV. Student recruitment

After being approved by Chinese government, the recruitment of this program will be integrated with the China National College/University Admission System. Chinese high school graduates, who take the National Colleges/Universities Exam and passed the bench mark set by this program, could be admitted to this program. The annual new students' quota for this program will be one hundred students (subject to approval by the Chinese educational authorities) with a total size of four hundred students.

V. Mutual Responsibilities

Both parties all agreed to respect and obey all the laws and regulations of both countries. Both parties agreed to jointly design the program and deliver the program together following the requirement set by the regulation bodies of both parties. The responsibilities agreed by both parties are set as follows:

a) Responsibilities of Party A:

- i. Applying the approval from the Ministry of Education of China;
- ii. Consulting with Party B to design the program;
- iii. Providing all the required facilities and equipment, such as office, classroom, library, activity venue, etc.
- iv. Providing the students and the foreign instructor with dormitory and dining facilities;
- v. Responsible for student recruitment, registration and daily management;
- vi. Following the agreed program structure, providing instructors to deliver the required Party A's courses for the program;
- vii. Assisting Party B's instructors to acquire the proper visa and residence documents to be able to teach in China;
- viii. Issuing diploma and bachelor degree of ZhangZhou Normal University to students who successfully finishing the program.

b) Responsibilities of Party B:

- i. Providing the required documents and assisting Party A for the government approval in China;
- ii. Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;

- iii. Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- iv. Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- v. Providing professional training for two teachers from Party A for four weeks each year.

VI. Financial Terms

Party A will provide all the teaching facilities. The tuition need to be approved by the local price control bureau. Party A is responsible for maintaining accounting records and receiving auditing requested by party B. Tuitions collected will be used for compensation of teaching costs of both parties; and the leftover fund will be used for education purposes and continuing improvement of the program.

VII. Program Management

A board will be formed to supervise the operation of the program. There will be total of seven board members. Four of them will be appointed by Party A; and three will be appointed by Party B. The chairman of the board will be appointed by Party A. All the board members should meet every semester to discuss related issues of the program.

VIII. Intellectual Property

Both parties agreed to respect intellectual properties; and each party will maintain the intellectual properties and copy rights for all the courses provided for the program.

IX. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this Agreement. All changes to this Agreement must be in writing, signed by both parties."

Miscellaneous

Party B, as a component of the Regional University System of Oklahoma, is an agency of the State of Oklahoma. Accordingly, Customer does not have the authority to enter into agreements to waive, compromise, concede, surrender or relinquish the rights, privileges, immunities or remedies of the State of Oklahoma, nor agree to lesser or greater standards of care than would apply in the absence of a special provision; nor agree to modify any applicable statutes of limitations; nor agree to alter the commencement of a statute of limitation; nor agree to insure, indemnify or hold harmless; nor agree to waive subrogation rights; nor agree to shift the burden of proof; nor to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law. Party B, as an entity of the State of Oklahoma, does not have the authority to enter into agreements which are contrary to any Federal laws, the Oklahoma Constitution, or Oklahoma Statutes, all as interpreted by the courts and the Oklahoma Attorney General. Nothing contained within this Agreement shall be interpreted in such a way that University acted contrary to or outside of its authority to act as an entity of the State of Oklahoma.

X. Arrangement of Students in the Event of Discontinuation of the Agreement

When unpredictable circumstances like political policy, natural disasters, war or other force majeure whose occurrence and consequences cannot be prevented, and which leads to the situation in which the agreement cannot be carried out or be implemented as planned, the Party who suffers one of the above shall notify the counterpart without delay and provide details and valid supporting documents within thirty days. If the agreement has to terminate because of force majeure, neither side shall bear the economic responsibilities. In addition, both Parties shall make proper arrangements for participants of the education program, and do their best to minimize the students' loss.

During implementation of the agreement, if any Party's improper conducts breach the agreement, and the said Party makes no corrections after the counterpart's warning for three times, the counterpart shall have the right to suggest terminating the agreement. Nevertheless, both sides have duties to complete the ongoing training and must not violate the legal rights and interests of the enrolled students.

In the event of discontinuation of the Agreement, currently enrolled students must be able to complete purposed program and be awarded with certificates as described upon graduation. Proper arrangements shall be made for the students by both parties.

XI. Liabilities for Breach of the Agreement

Breach of this agreement is referred to non-execution of the provisions under the agreements within a sixty days period after having been notified by the other party. The party receiving damages has the rights to ask for compensation from another party breaching the contract.

XII.Term of this agreement

This agreement is written in both Chinese and English with four copies each. The Chinese and English versions have the same legal effect. This agreement will become effective from the date of the bilateral official signature and the permission of the Chinese education administration. The term of validity is eight years.

IN WITNESS WHEEREOF, the parties have caused this Agreement to be executed by their respective authorized signatories as of the date first indicated above:

Party A (stamp)

Zhangzhou Normal University

Representative (signature):

Date: 2011.7.18

Party B (stamp)

Northeastern State University

Representative (signature);

Date:07/18/2011

COOPERATION AGREEMENT BETWEEN ZHANGZHOU NORMAL UNIVERSITY AND NORTHEASTERN STATE UNIVERSITY OF BACHELOR DEGREE IN INTERNATIONAL BUSINESS

Party A:

\$170.5

ZhangZhou Normal University, Fujian, China Address: No.36,Xian-qian-zhi Street,Zhang Zhou,Fu Jian,P.R.China Representative:Li Jinjing

and

Party B:

Northeastern State University of America Address: 601N Grand Ave. Tahlequah, OK 74464-2399, USA

Representative: Martin Tadlock

NOW THEREFORE, the parties agree as follows:

I. Program Name

Bachelor Degree Program majored in International Business jointly offered by ZhangZhou Normal University and Northeastern State University.

II. Objectives

Delivering advanced hotel management concepts, good knowledge and solid skills to Chinese students with focus on real business practices.

III. Cooperation Format

Party A will provides all the necessary teaching facilities and equipment for the program. Party A will also introduce Party B's related courses to the program. Both parties agreed to jointly decide the program structure and offer the program together on Party A's campus. Students enrolled in the program will study four years with Party A. Upon successfully finishing all the required courses at Party A, students will receive a bachelor's degree and a diploma from Party A.

IV. Student recruitment

After being approved by Chinese government, the recruitment of this program will be integrated with the China National College/University Admission System. Chinese high school graduates, who take the National Colleges/Universities Exam and passed the bench mark set by this program, could be admitted to this program. The annual new students' quota for this program will be one hundred students (subject to approval by the Chinese educational authorities) with a total size of four hundred students.

V. Mutual Responsibilities

Both parties all agreed to respect and obey all the laws and regulations of both countries. Both parties agreed to jointly design the program and deliver the program together following the requirement set by the regulation bodies of both parties. The responsibilities agreed by both parties are set as follows:

a) Responsibilities of Party A:

- i. Applying the approval from the Ministry of Education of China;
- ii. Consulting with Party B to design the program;
- iii. Providing all the required facilities and equipment, such as office, classroom, library, activity venue, etc.
- iv. Providing the students and the foreign instructor with dormitory and dining facilities;
- v. Responsible for student recruitment, registration and daily management;
- vi. Following the agreed program structure, providing instructors to deliver the required Party A's courses for the program;
- vii. Assisting Party B's instructors to acquire the proper visa and residence documents to be able to teach in China;
- viii. Issuing diploma and bachelor degree of ZhangZhou Normal University to students who successfully finishing the program.

b) Responsibilities of Party B:

- i. Providing the required documents and assisting Party A for the government approval in China;
- ii. Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;

- iii. Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- iv. Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- v. Providing professional training for two teachers from Party A for four weeks each year.

VI. Financial Terms

Party A will provide all the teaching facilities. The tuition need to be approved by the local price control bureau. Party A is responsible for maintaining accounting records and receiving auditing requested by party B. Tuitions collected will be used for compensation of teaching costs of both parties; and the leftover fund will be used for education purposes and continuing improvement of the program.

VII. Program Management

A board will be formed to supervise the operation of the program. There will be total of seven board members. Four of them will be appointed by Party A; and three will be appointed by Party B. The chairman of the board will be appointed by Party A. All the board members should meet every semester to discuss related issues of the program.

VIII. Intellectual Property

Both parties agreed to respect intellectual properties; and each party will maintain the intellectual properties and copy rights for all the courses provided for the program.

IX. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this Agreement. All changes to this Agreement must be in writing, signed by both parties."

Miscellaneous

Party B, as a component of the Regional University System of Oklahoma, is an agency of the State of Oklahoma. Accordingly, Customer does not have the authority to enter into agreements to waive, compromise, concede, surrender or relinquish the rights, privileges, immunities or remedies of the State of Oklahoma, nor agree to lesser or greater standards of care than would apply in the absence of a special provision; nor agree to modify any applicable statutes of limitations; nor agree to alter the commencement of a statute of limitation; nor agree to insure, indemnify or hold harmless; nor agree to waive subrogation rights; nor agree to shift the burden of proof; nor to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law. Party B, as an entity of the State of Oklahoma, does not have the authority to enter into agreements which are contrary to any Federal laws, the Oklahoma Constitution, or Oklahoma Statutes, all as interpreted by the courts and the Oklahoma Attorney General. Nothing contained within this Agreement shall be interpreted in such a way that University acted contrary to or outside of its authority to act as an entity of the State of Oklahoma.

X. Arrangement of Students in the Event of Discontinuation of the Agreement

When unpredictable circumstances like political policy, natural disasters, war or other force majeure whose occurrence and consequences cannot be prevented, and which leads to the situation in which the agreement cannot be carried out or be implemented as planned, the Party who suffers one of the above shall notify the counterpart without delay and provide details and valid supporting documents within thirty days. If the agreement has to terminate because of force majeure, neither side shall bear the economic responsibilities. In addition, both Parties shall make proper arrangements for participants of the education program, and do their best to minimize the students' loss.

During implementation of the agreement, if any Party's improper conducts breach the agreement, and the said Party makes no corrections after the counterpart's warning for three times, the counterpart shall have the right to suggest terminating the agreement. Nevertheless, both sides have duties to complete the ongoing training and must not violate the legal rights and interests of the enrolled students.

In the event of discontinuation of the Agreement, currently enrolled students must be able to complete purposed program and be awarded with certificates as described upon graduation. Proper arrangements shall be made for the students by both parties.

XI. Liabilities for Breach of the Agreement

Breach of this agreement is referred to non-execution of the provisions under the agreements within a sixty days period after having been notified by the other party. The party receiving damages has the rights to ask for compensation from another party breaching the contract.

XII.Term of this agreement

This agreement is written in both Chinese and English with four copies each. The Chinese and English versions have the same legal effect. This agreement will become effective from the date of the bilateral official signature and the permission of the Chinese education administration. The term of validity is eight years.

IN WITNESS WHEEREOF, the parties have caused this Agreement to be executed by their respective authorized signatories as of the date first indicated above:

Party A (stamp)

Zhangzhou Normal University

Representative (signature)

Date: 2011.7.18

Party B (stamp)

Northeastern State University

Representative (signature):

Date:07/18/2011

COOPERATION AGREEMENT BETWEEN ZHANGZHOU NORMAL UNIVERSITY AND NORTHEASTERN STATE UNIVERSITY OF BACHELOR DEGREE IN TOURISM MANAGEMENT (HOTEL MANAGEMENT CONCENTRATION)

Party A:

ZhangZhou Normal University, Fujian, China

Address: No.36, Xian-qian-zhi Street, Zhang Zhou, Fu Jian, P.R. China

Representative:Li Jinjing

and

Party B:

Northeastern State University of America

Address: 601N Grand Ave. Tahlequah, OK 74464-2399, USA

Representative: Martin Tadlock

NOW THEREFORE, the parties agree as follows:

I. Program Name

Bachelor Degree Program majored in Tourism Management (with Hotel Management concentration) jointly offered by ZhangZhou Normal University and Northeastern State University.

II. Objectives

Delivering advanced hotel management concepts, good knowledge and solid skills to Chinese students with focus on real business practices.

III. Cooperation Format

Party A will provides all the necessary teaching facilities and equipment for the program. Party A will also introduce Party B's related courses to the program. Both parties agreed to jointly decide the program structure and offer the program together on Party A's campus.

- curriculum and teaching plans for the program;
- iii. Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- iv. Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- v. Providing professional training for two teachers from Party A for four weeks each year.

VI. Financial Terms

Party A will provide all the teaching facilities. The tuition need to be approved by the local price control bureau. Party A is responsible for maintaining accounting records and receiving auditing requested by party B. Tuitions collected will be used for compensation of teaching costs of both parties; and the leftover fund will be used for education purposes and continuing improvement of the program.

VII. Program Management

A board will be formed to supervise the operation of the program. There will be total of seven board members. Four of them will be appointed by Party A; and three will be appointed by Party B. The chairman of the board will be appointed by Party A. All the board members should meet every semester to discuss related issues of the program.

VIII. Intellectual Property

Both parties agreed to respect intellectual properties; and each party will maintain the intellectual properties and copy rights for all the courses provided for the program.

IX. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this Agreement. All changes to this

Agreement must be in writing, signed by both parties."

Miscellaneous

Party B, as a component of the Regional University System of Oklahoma, is an agency of the State of Oklahoma. Accordingly, Customer does not have the authority to enter into agreements to waive, compromise, concede, surrender or relinquish the rights, privileges, immunities or remedies of the State of Oklahoma, nor agree to lesser or greater standards of care than would apply in the absence of a special provision; nor agree to modify any applicable statutes of limitations; nor agree to alter the commencement of a statute of limitation; nor agree to insure, indemnify or hold harmless; nor agree to waive subrogation rights; nor agree to shift the burden of proof; nor to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law. Party B, as an entity of the State of Oklahoma, does not have the authority to enter into agreements which are contrary to any Federal laws, the Oklahoma Constitution, or Oklahoma Statutes, all as interpreted by the courts and the Oklahoma Attorney General. Nothing contained within this Agreement shall be interpreted in such a way that University acted contrary to or outside of its authority to act as an entity of the State of Oklahoma.

X. Arrangement of Students in the Event of Discontinuation of the Agreement

When unpredictable circumstances like political policy, natural disasters, war or other force majeure whose occurrence and consequences cannot be prevented, and which leads to the situation in which the agreement cannot be carried out or be implemented as planned, the Party who suffers one of the above shall notify the counterpart without delay and provide details and valid supporting documents within thirty days. If the agreement has to terminate because of force majeure, neither side shall bear the economic responsibilities. In addition, both Parties shall make proper arrangements for participants of the education program, and do their best to minimize the students' loss.

During implementation of the agreement, if any Party's improper conducts breach the agreement, and the said Party makes no corrections after the counterpart's warning for three times, the counterpart shall have the right to suggest terminating the agreement. Nevertheless, both sides have duties to complete the ongoing training and must not violate the legal rights and interests of the enrolled students.

In the event of discontinuation of the Agreement, currently enrolled students must be able to complete purposed program and be awarded with certificates as described upon graduation. Proper arrangements shall be made for the students by both parties.

XI. Liabilities for Breach of the Agreement

Breach of this agreement is referred to non-execution of the provisions under the agreements within a sixty days period after having been notified by the other party. The party receiving damages has the rights to ask for compensation from another party breaching the contract.

XII.Term of this agreement

This agreement is written in both Chinese and English with four copies each. The Chinese and English versions have the same legal effect. This agreement will become effective from the date of the bilateral official signature and the permission of the Chinese education administration. The term of validity is eight years.

IN WITNESS WHEEREOF, the parties have caused this Agreement to be executed by their respective authorized signatories as of the date first indicated above:

Party A (stamp)

Zhangzhou Normal Unive

Representative (signature):

Date: 2011.7.18

Party B (stamp)

Northeastern State University

Representative (signature):

Date:07/18/2011

COOPERATION AGREEMENT BETWEEN CANGZHOU NORMAL UNIVERSITY AND NORTHEASTERN STATE UNIVERSITY

OF THREE-YEAR COLLEGE DIPLOMA IN HOTEL MANAGEMENT CONCENTRATION, ART GRAPHIC DESIGN AND PRE-SCHOOL EDUCATION

Party A:

Cangzhou Normal University

Address: Cangzhou City, Hebei Province, China

Representative: Liu Shuzhen

and

Party B:

Northeastern State University of America

Address: 601N Grand Ave. Tahlequah, OK 74464-2399, USA

Representative: Martin Tadlock

NOW THEREFORE, the parties agree as follows:

I. Program Name

Three-Year College Diploma Program majored in Hotel Management Concentration, Art Graphic Design and Pre-School Education jointly offered by Cangzhou Normal University and Northeastern State University.

II. Objectives

The objective of this program is to cultivate high-quality application-oriented talents, who should have advanced concepts, good knowledge and solid skills.

III. Cooperation Format

Party A will provide all the necessary teaching facilities and equipment for the program. Party A will also introduce Party B's related courses to the program. Both parties agreed to jointly decide the program structure and offer the program together on Party A's campus.

"3+0" model: Students enrolled in the program will study three years with Party

A. Upon successfully finishing all the required courses at Party A, students will receive a three-year college diploma from Party A.

IV. Student recruitment

After being approved by Chinese government, the recruitment of this program will be integrated with the China National College/University Admission System. Chinese high school graduates, who take the National Colleges/Universities Exam and passed the bench mark set by this program, could be admitted to this program. The annual new students' quota for the three majors in this program will be one hundred and eighty students (subject to approval by the Chinese educational authorities) with a total size of five hundred and forty students.

V. Mutual Responsibilities

Both parties all agreed to respect and obey all the laws and regulations of both countries. Both parties agreed to jointly design the program and deliver the program together following the requirement set by the regulation bodies of both parties. The responsibilities agreed by both parties are set as follows:

a) Responsibilities of Party A:

- i. Applying the approval from the Ministry of Education of China;
- ii. Consulting with Party B to design the program;
- iii. Providing all the required facilities and equipment, such as office, classroom, library, activity venue, etc.
- iv. Providing the students and the foreign instructor with dormitory and dining facilities;
- v. Responsible for student recruitment, registration and daily management;
- vi. Following the agreed program structure, providing instructors to deliver the required Party A's courses for the program;
- vii. Assisting Party B's instructors to acquire the proper visa and residence documents to be able to teach in China;
- viii. Issuing three-year college diploma of Cangzhou Normal University to students who successfully finishing the program.

b) Responsibilities of Party B:

- i. Providing the required documents and assisting Party A for the government approval in China;
- ii. Working with Party A to jointly design the program and

- providing related curriculum and teaching plans for the program;
- iii. Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- iv. Partnering with Party A, supervising the registration, delivery and evaluation of the program;

VI. Financial Terms

Party A will provide all the teaching facilities. The tuition need to be approved by the local price control bureau. Party A is responsible for maintaining accounting records and receiving auditing requested by party B. Tuitions collected will be used for compensation of teaching costs of both parties; and the leftover fund will be used for education purposes and continuing improvement of the program.

VII. Program Management

A board will be formed to supervise the operation of the program. There will be total of seven board members. Four of them will be appointed by Party A; and three will be appointed by Party B. The chairman of the board will be appointed by Party A. All the board members should meet every semester to discuss related issues of the program.

VIII. Intellectual Property

Both parties agreed to respect intellectual properties; and each party will maintain the intellectual properties and copy rights for all the courses provided for the program.

IX. Dispute Settlement

Both parties agreed to resolve any disputes through friendly discussions. All the unsettled disputes should be judged by the arbitration body in China.

X. Arrangement of Students in the Event of Discontinuation of the Agreement

The unaccomplished matters will be annexed to this agreement after consultation. Any changes should be permitted by two Parties, sign a formal supplementary provisions, and report to the authority for approval and record.

When unpredictable circumstances like political policy, natural disasters, war or other force majeure whose occurrence and consequences cannot be prevented, and which leads to the situation in which the agreement cannot be carried out or be implemented as planned, the Party who suffers one of the above shall notify the counterpart without delay and provide within thirty days. If the agreement has to terminate because of force majeure, neither side shall bear the economic responsibilities. In addition, both Parties shall make proper arrangements for participants of the education program, and do their best to minimize the students' loss.

During implementation of the agreement, if any Party's improper conducts breach the agreement, and the said Party makes no corrections after the counterpart's warning for three times, the counterpart shall have the right to suggest terminating the agreement. Nevertheless, both sides have duties to complete the ongoing training and must not violate the legal rights and interests of the enrolled students.

If one Party wants to terminate the agreement, the party should present the application of terminating this agreement six months in advance and get the counterpart's permission, then this agreement can be terminated. However, both Parties have to guarantee the fulfillment of the responsibilities under this agreement until currently enrolled students finish their study. Other remaining issues should be resolved by the negotiation of two Parties.

XI. Liabilities for Breach of the Agreement

Both parities should fulfill their respective responsibilities in accordance with the provisions of this agreement. If any party breaches the agreement (hereinafter referred to as the "defaulting party"), the other party (hereinafter referred to as "non-defaulting party") has the right to notify the defaulting party in written form, the defaulting party should take remedial measures to rectify the breach of contract after receiving the notification within a sixty days period. If the losses of the non-defaulting party can not be compensated in the remedial measures, the non-defaulting party remains the right to ask for compensation from the defaulting party.

XII. Term of this agreement

This agreement is written in both Chinese and English with four copies each. The Chinese and English versions have the same legal effect. This agreement will become effective from the date of the bilateral official signature listed

below. This agreement may be renewed annually with consent of both parties. The term of this Agreement begins on August 31th, 2011 and ends on August 31th, 2021. The Parties understand and agree that Party B shall have the right to terminate the Agreement, in whole but not in part, without penalty or expense, at the end of any fiscal year of Party B, if the Legislature or other appropriate governmental entity fails to allocate sufficient funds to Party B for the payments required or activities contemplated under this Agreement."

XIII. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint ventures, employers, employees or agents."

XIV, Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this Agreement. All changes to this Agreement must be in writing, signed by both parties."

IN WITNESS WHEEREOF, the parties have caused this Agreement to be executed by their respective authorized signatories as of the date first indicated above:

Party A

Cangzhou Normal University

Party B

Northeastern State University

Representative:

Date: 08/31/2011

Representative:

Date: 08/31/2011

Agreement for Right of Representation of "1+3" Program Students Between

Northeastern State University U.S.A.

And

The Korean-American Educational Research Center Seoul, South Korea

IT IS AGREED THAT the State of Oklahoma, acting by and through the State Board of Higher Education on behalf of Northeastern State University (NSU), Tahlequah, Oklahoma, USA and The Korean-American Educational Research Center, Seoul, South Korea, will be associated together in mutually beneficial ways and that to serve this purpose they execute the following Memorandum of Understanding.

I. PURPOSE

To provide a cooperative arrangement for students who have completed 1 (one) year study with the proof of official transcript and a letter of acknowledgement from KAERC to study at NSU for three years and receive a Bachelors Degree.

II. TERMS FOR 1+3 PROGRAM

- Northeastern State University hereby appoints KAERC as an exclusive "1+3" representative in the Republic of Korea "exclusive" meaning NSU will work only with a Korean university to build "1+3" programs in South Korea; this exclusivity does not extend to programs other than "1+3" programs in South Korea, nor does it extend to building "1+3" programs with universities outside of Korea and hereby grants KAERC the exclusive right to advise and recruit perspective "1+3" students in South Korea for attendance into programs at NSU.
- This Agreement shall remain in full force for a period of five years. However, either party may terminate this Agreement by giving at least (30) days written notice to the other party. Within (30) days of receiving said written notice of early termination, the other party shall acknowledge receipt in writing.
- KAERC will choose a Korean university as a potential partner of NSU. Representatives from NSU will meet with representatives of that university to determine how to move forward with a "1+3" program.

- KAERC shall agree to provide prospective students full and accurate information about Northeastern State University, including but not limited to its enrollment procedures; cost for tuition, fees, room and board, incidental expenses, academic offerings, and facilities.
- Northeastern State University shall provide to KAERC a certificate of representation, which KAERC shall display in its office in a prominent location. Immediately upon termination or expiration of this Agreement, KAERC shall destroy said certificate.
- Northeastern State University shall provide to KAERC a supply of brochures and application forms and upon request shall replenish said supply.
- Northeastern State University will grant entry to a target of 50 students per year within the time period outlined in this Agreement.
- Tuition for students recruited by KAERC and accepted for admission by NSU will be set at 28 percent of the out-of-state tuition at NSU.
- KAERC agrees to indemnify, defend and hold harmless Northeastern State
 University against any and all claims, actions, suits, liabilities, cost and expenses
 whatsoever and whensoever arising out of or connected to this Agreement unless
 and to the extent caused by negligent acts or omissions on the part of Northeastern
 State University.
- KAERC hereby acknowledges reading and receiving a true exact copy of this Agreement and that it contains all the terms and understandings between Northeastern State University and the KAERC.
- NSU shall grant permission to KAERC to publish marketing material. KAERC will promote and publicize NSU's undergraduate "1 + 3" program to interested students using materials that have been approved by NSU and that accurately represents the university and the program. This includes any material (electronic or hard copy) including reprints using any of the following:
 - The name of NSU
 - The NSU logo
 - NSU awards
 - NSU imagery

III. RESPONSIBLE OFFICIALS

Notices and communications regarding this agreement shall be provided to the designated contact persons set forth below. The existence of these official contacts does not preclude communications between other individuals and officials of the two universities.

For Northeastern State University

Executive Director
Office of International Programs
Northeastern State University
600 North Grand Avenue
Tahlequah, Oklahoma 74464-2399 USA
tel. (918) 444-2050
fax (918) 458-2056

email: carhart@nsuok.edu

For Korean-American Educational Research Center

Korea Center Director Korean-American Educational Research Center Hyecheon Bldg, # 903, Yeoksam 1-dong 831 Gangnam-gu, Seoul, South Korea

Tel: 82-2-523-7002

email: university@koramedu.com

IV. EFFECTIVE DATE, DURATION, TERMINATION

This agreement will become effective upon signing by both parties and will be in effect for a period of five (5) years. It may be modified by mutual agreement at any time. It shall be automatically extended for a further five (5) years in perpetuity unless either party terminates the agreement by providing 90 days written notice.

V. MISCELLANEOUS

NSU and KAERC intend for their relationship at all times and for all purposes under this agreement to be that of two separate entities. Neither is considered an agent or employee of the other for any purpose, and neither NSU's nor KAERC agents and employees are entitled to the benefits each provides its employees unless otherwise specifically stated in this agreement or any amendment to it. KAERC is not an officer, employee or agent of the State of Oklahoma as those terms are used in Oklahoma Revised Statues ORS 30.265.

VI. TERMINATION CLAUSE

NSU and KAERC, by mutual written consent, may terminate the agreement, or either party may terminate the agreement with 90 days written notice to the other party. Students or faculty actively participating in the program at the time of termination may continue through the conclusion of the academic term in progress at the time of termination under the terms and conditions of the agreement at the time of the termination.

VII. INDEMNITY

KAERC shall indemnify NSU and their officers, agents, employees, and members from damages arising out of the negligent acts of KAERC or its officers, subcontractors, agents, or employees acting within the scope of their employment and duties in performance of this agreement.

Subject to the limitations of Oklahoma Law (ORS 30.260 through 30.300) and the Oklahoma Constitution, Article XX, Section 0, NSU shall indemnify, within the limits of and subject to the restrictions in the Tort Claims Act, KAERC, and their officers, agents, employees, and members from damages arising out of the negligent acts of NSU, or its officers, subcontractors, agents, or employees acting within the scope of their employment and duties in performance of this agreement.

As between the parties, neither party to this agreement assumes any responsibility or liability arising out of the wrongful acts of the other party's officers, subcontractors, agents, or employees.

VIII. CONFIDENTIALITY

Under state and U.S. federal laws protecting the privacy of student education records, NSU may not, in most instances, disclose education records of students enrolled at NSU to KAERC without the student's permission. Any requests for education records of students enrolled at NSU from KAERC, shall be directed to University official who can determine if records can be disclosed or seek permission if appropriate.

IX. NO THIRD PARTY BENEFICIARIES

KAERC and NSU are the only parties to this agreement and are the only parties entitled to enforce its terms. Nothing in this agreement gives, is intended to give, or shall be construed to give or provide any benefit or right, whether directly, indirectly or otherwise, to third persons unless such third persons are individually identified by name in, and expressly described as intended beneficiaries of the terms of, this agreement

XI. MERGER CLAUSE

This agreement constitutes the entire agreement between the parties. There are no understandings, agreements, or representations, oral or written, not specified herein regarding this agreement. Both parties by their signatures below acknowledge that they have read and understood this agreement and agree to be bound by its terms.

In witness whereof, the parties hereto have executed this Agreement.

Richard L. Carhart

Executive Director Office of International Programs Northeastern State University Korea Center Director Korean-American Educational Research Center

Steve J. Yang

Steve J. Yang

Date



Agreement between Northeastern State University (U.S.) and American Access Education, LLC

- 1. With the signing of this agreement, Northeastern State University enters into an agreement with American Access Education, LLC (AAE) to represent Northeastern State University for the purposes of international student recruitment in Vietnam;
- 2. AAE is authorized to accept applications, official documents, and tuition deposits (if required) on behalf of Northeastern State University. AAE will be responsible for providing translations of official documents and submitting same to NSU consistent with University deadlines. AAE will also receive and deliver the DHS Form I-20 to students upon receipt for the Office of International Programs at Northeastern State University;
- 3. Northeastern State University shall provide AAE with application forms, digital catalogs and other promotional material as required for the purpose of student recruitment;
- 4. Northeastern State University shall pay a commission in the amount of \$500.00 USD to AAE for each individual recruited from Vietnam who matriculates as a full-time NSU student. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from Northeastern State University;
- 5. This agreement does not convey exclusive rights of representation in Vietnam and shall be valid for a period of one year from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

Dr. Martin Tadlock, President of NSU

Brad Wertheimer, President of AAE

Date

Date



Agreement between Northeastern State University (U.S.) and CapstoneVietnam

- With the signing of this agreement, Northeastern State University enters into an agreement with Capstone Vietnam to represent Northeastern State University for the purposes of international student recruitment in Vietnam;
- 2. Capstone Vietnam is authorized to accept applications, official documents, and tuition deposits (if required) on behalf of Northeastern State University. Capstone Vietnam will be responsible for providing translations of official documents and submitting same to NSU consistent with University deadlines. Capstone Vietnam will also receive and deliver the DHS Form I-20 to students upon receipt for the Office of International Programs at Northeastern State University;
- Northeastern State University shall provide Capstone Vietnam with application forms, digital catalogs and other promotional material as required for the purpose of student recruitment;
- 4. Northeastern State University shall pay a commission in the amount of \$500.00 USD to Capstone Vietnam for each individual recruited from Vietnam who matriculates as a full-time NSU student. NSU shall authorize this payment after NSU tuition and fees are paid in full for the first semester of matriculation and within two months of receiving an invoice from Northeastern State University;
- 5. This agreement does not convey exclusive rights of representation in Vietnam and shall be valid for a period of one year from the date of execution. This agreement may be terminated by either party with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated.

Dr. Martin Tadlock, President of NSU

Mark Ashwill, Director of Capstone Vietnam

Date

12-8-11

Date

November 21st





Memorandum of Understanding between Universitas Muhammadiyah Malang (UMM) and Northeastern State University (NSU)

- 1. The objectives of the MOU between the Universitas Muhammadiyah Malang (Indonesia) and Northeastern State University (USA) are as follows:
 - a) to initiate and develop an ongoing partnership for academic collaboration in the area of international education and development;
 - to facilitate reciprocal faculty exchange in teaching, research, scholarly meetings and seminars, and scholarly publications;
 - to encourage student exchange programs in the form of study abroad, degree completion programs and short and long-term undergraduate and post-graduate studies.
- 2. The participating institutions will appoint an appropriate individual to act as liaison for the purposes of this agreement and to coordinate the development, timing and conduct of the agreed upon activities. Within the context of this agreement either institution may initiate proposals for activities consistent with the understandings contained herein. The institutional liaisons will also be responsible for insuring that the activities conform to the spirit of the MOU and are consistent with the sound educational practices of the Republic of Indonesia and the United States of America.
- The host institution is responsible for assisting and facilitating the securing of visas and arranging the
 exchange participant's university accommodation for the duration of the exchange programs that are
 conducted under the rubric of this agreement.
- 4. Students and faculty participating in exchange activities must meet the requirements specified in the guidelines established for each such activity as established by the host institution.
 - a) Students participating in an exchange activity will be assigned and advisor/mentor by the host institution;
 - b) Exchange students must enroll in the appropriate courses of study as agreed upon with the host institution and must remain in good academic standing throughout the duration of the exchange program.
 - c) It shall be the responsibility of the sending institution to arrange in advance through agreement with the receiving institution the duration of study and the amount of credit hours awarded and the number of courses to be allowed.
 - d) All academic credit earned at the host institution will be transferred to the sending institution under arrangement and timelines to be agreed upon. Official transcripts for each student participating in the exchange will be forwarded directly to the sending institution in a timely manner and in accordance with the normal practice of the host institution.

- 5. This agreement will come into effect on the date it is signed by the authorities. Both institutions will review the program annually to insure that all agreed upon activities conform to the intent and spirit of the agreement.
- 6, This MOU may be modified or terminated by either institution with a sixty (60) day written notification of intent.

In witness whereof, the parties hereto have executed this document as a statement of their agreement by signing below on the dates indicated:

Dr. Muhadjir Effendy, President of UMM

Dr. Martin Tadlock, Interim President of NSU

31 DEC 2011

Date

31 DEC 2011

Date

AGREEMENT ON THE SPECIALIZED HIGHER EDUCATION JOINT PROGRAM

OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

Jinhua Polytechnic

Jinhua, Zhejiang, People's Republic of China



AND

Northeastern State University

Oklahoma, USA



AGREEMENT ON THE SPECIALIZED HIGHER **EDUCATION JOINT PROGRAM**

OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

JINHUA POLYTECHNIC

AND

NORTHEASTERN STATE UNIVERSITY

In order to enhance the exchange of culture and technology between America

and China, to promote the economic development of the both countries and to

strengthen the academic exchange between the two institutions, Jinhua Polytechnic in

China and Northeastern State University in America have reached the following

agreement on the joint program of Sports Service And Management in Jinhua

Polytechnic on the basis of equal consultation:

1. PARTIES

1.1 Program Parties

Party A: Jinhua Polytechnic, China

Address: 1188 Wuzhou Street Jinhua City, Zhejiang Province, PR. China

Postal Code: 321017

Legal Representative: Wang Zhenhong

Party B: Northeastern State University, USA

Address: 607 N. Grand Ave. Tahlequah, OK 74464

Legal representative:

2. PROGRAM MISSION AND OBJECTIVES

2.1 The program mission is to enhance the exchange of culture and technology

between America and China, to promote the economic development of the both

countries and to strengthen the academic exchange between the two parties. This joint

program focuses on introducing the advanced educational resources of Party B into Party A and insists on the principal that the joint program should be in agreement with public interest.

2.2 The program objectives are to educate and train talents in Sports Service and Management, who will have a good master of both professional knowledge and English skills so as to meet the demands of the globalization and to support the development of Party A's specialization on Sports Service and Management.

3. PROGRAM NAME AND LOCATION

- 3.1 The Program Name: Specialized Higher Education Joint Program of Sports Service And Management between Jinhua Polytechnic and Northeastern State University, USA.
 - 3.2 The Program Location: the campus of Party A
- 4. PROGRAM TERMS, ADMISSION REQUIREMENTS AND SCALE, PROGRAM PLAN, INSTRUCTION LANGUAGE, AND DIPLOMA REQUIREMENTS
 - 4.1 The Program Term: Full time for 3 years
- 4.2 The Admission Requirements: Recruit no more than 100 students per year. The admission is included in China's National Higher Education Admission Scheme. Application students are merited on their scores of China's National Higher Education Entrance Tests, that is, to enroll students in Zhejiang Province.
- 4.3 The Program Plan has been made and confirmed by the both parties (see Appendix I).
 - 4.4 The Instruction Language: Chinese by Party A, and English by Party B.
- 4.5 The Diploma Requirements: Students must fully complete the study of the required courses and pass all the tests before being granted China's Higher Education Diploma of Sports Service and Management by Party A

5. OBLIGATIONS OF THE BOTH PARTIES

5.1 The Obligations of Party A

- (1) Submitting an application of the joint program for official approval according to Chinese laws and regulations.
 - (2) Conducting student admission and registration.
- (3) Providing teaching facilities (including classrooms, computer lab, library, gym, offices, and students' dormitory and other necessary facilities).
 - (4) Preparing Party A's teaching plan and teaching materials, recruiting teachers, delivering courses, and conducting tests.
- (5) Being responsible for daily teaching and management to ensure the education quality.
 - (6) Selecting two teachers per year to be trained for 3 weeks in Party B's campus.
- (7) Assisting Party B's staff with the document preparation which is necessary for their visa application for working and staying in China.
- (8) Granting China's Higher Education Diploma of Sports Service and Management to the qualified students.
 - 5.2 The Obligations of Party B
- (1) Providing the required documents and assisting Party A for the government approval in China;
- (2) Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;
- (3) Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- (4) Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- (5) Providing professional training for two teachers from Party A for four weeks each year.

6. PROGRAM MANAGEMENT

6.1 Party A and Party B will set up an administration board of directors for the

Specialized Higher Education Joint Project in Sports Service and Management between Jinhua Polytechnic and Northeastern State University, USA to conduct the implement and management of the program. The board of directors consists of nine members, five from Party A and four from Party B. A member of Party A acts as Chairman of the board, and a member of the Party B acts as Vice Chairman of the board. The board is responsible for the management and implement of the program.

- 6.2 A special item of the joint program will be set in Party A's Financial Books which will be used for income and expenditure operation of the program. The financial balance will be used to carry out teaching activities and to improve program-running conditions.
- 6.3 The tuition fee of the program will be defined and determined on the basis of the program cost and China's rules concerned (settled in RMB).

7. TERM OF AGREEMENT AND STUDENTS ARRANGEMENT OF AFTER THE AGREEMENT TERMINATION

- 7.1 From the day of the program officially approved, there will be five school terms, and each school term consists of three-year education. Therefore, the agreement term of the joint project is eight years, that is, to expire on July 31st, 2019.
- 7.2 If the two parties want to continue the program after the agreement term, they should submit an application three years advanced before the agreement expires. In case of force majeure, the both parties agree to terminate the program before it expires, they should make proper arrangements and submit an application to the departments concerned, and should ensure that the enrolled students would not be affected during their study and the qualified students shall be granted diplomas as mentioned in this agreement. This article is still valid after the agreement is terminated.

8. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

9. Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this

Agreement. All changes to this Agreement must be in writing, signed by both parties."

10. Miscellaneous

Party B, as a component of the Regional University System of Oklahoma, is an agency of the State of Oklahoma. Accordingly, Customer does not have the authority to enter into agreements to waive, compromise, concede, surrender or relinquish the rights, privileges, immunities or remedies of the State of Oklahoma, nor agree to lesser or greater standards of care than would apply in the absence of a special provision; nor agree to modify any applicable statutes of limitations; nor agree to alter the commencement of a statute of limitation; nor agree to insure, indemnify or hold harmless; nor agree to waive subrogation rights; nor agree to shift the burden of proof; nor to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law. Party B, as an entity of the State of Oklahoma, does not have the authority to enter into agreements which are contrary to any Federal laws, the Oklahoma Constitution, or Oklahoma Statutes, all as interpreted by the courts and the Oklahoma Attorney General. Nothing contained within this Agreement shall be interpreted in such a way that University acted contrary to or outside of its authority to act as an entity of the State of Oklahoma.

11. SETTLEMENT OF THE DISPUTES

- 11.1 Either party that terminates without the consent from the other party will be responsible for breaching the agreement.
- 11.2 In the implement of the program, both parties shall have an amicable settlement for any disputes. Otherwise, the both parties shall settle the dispute by the Chinese laws within the territory of the People's Republic of China.

12. VALIDITY AND OTHERS

- 12.1 The agreement shall take effect after being signed and stamped by the representatives of the both parties and being approved by the Chinese education administrative authorities.
- 12.2 Any modification of the agreement should be approved by both parties and the Chinese education administrative authorities.
- 12.3 There are four original copies of this agreement in Chinese and English with equal legal effectiveness. Both parties will have two copies.

Party A Representative:	Party B Representative:
Signature and Seal:	Signature and Seal:
Date: / /	Date: / /

Appendix 1: The Program Plan

Appendix 2: Estimation of Program Cost per Student

AGREEMENT ON THE SPECIALIZED HIGHER EDUCATION JOINT PROGRAM

OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

Jinhua Polytechnic

Jinhua, Zhejiang, People's Republic of China



AND

Northeastern State University

Oklahoma, USA



AGREEMENT ON THE SPECIALIZED HIGHER EDUCATION JOINT PROGRAM OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

JINHUA POLYTECHNIC

AND

NORTHEASTERN STATE UNIVERSITY

In order to enhance the exchange of culture and technology between America and China, to promote the economic development of the both countries and to strengthen the academic exchange between the two institutions, Jinhua Polytechnic in China and Northeastern State University in America have reached the following agreement on the joint program of Sports Service And Management in Jinhua Polytechnic on the basis of equal consultation:

1. PARTIES

1.1 Program Parties

Party A: Jinhua Polytechnic, China

Address: 1188 Wuzhou Street Jinhua City, Zhejiang Province, PR. China

Postal Code: 321017

Legal Representative: Wang Zhenhong

Party B: Northeastern State University, USA

Address: 607 N. Grand Ave. Tahlequah, OK 74464

Legal representative:

2. PROGRAM MISSION AND OBJECTIVES

2.1 The program mission is to enhance the exchange of culture and technology between America and China, to promote the economic development of the both countries and to strengthen the academic exchange between the two parties. This joint

program focuses on introducing the advanced educational resources of Party B into Party A and insists on the principal that the joint program should be in agreement with public interest.

2.2 The program objectives are to educate and train talents in Sports Service and Management, who will have a good master of both professional knowledge and English skills so as to meet the demands of the globalization and to support the development of Party A's specialization on Sports Service and Management.

3. PROGRAM NAME AND LOCATION

- 3.1 The Program Name: Specialized Higher Education Joint Program of Sports Service And Management between Jinhua Polytechnic and Northeastern State University, USA.
 - 3.2 The Program Location: the campus of Party A
- 4. PROGRAM TERMS, ADMISSION REQUIREMENTS AND SCALE, PROGRAM PLAN, INSTRUCTION LANGUAGE, AND DIPLOMA REQUIREMENTS
 - 4.1 The Program Term: Full time for 3 years
- 4.2 The Admission Requirements: Recruit no more than 100 students per year. The admission is included in China's National Higher Education Admission Scheme. Application students are merited on their scores of China's National Higher Education Entrance Tests, that is, to enroll students in Zhejiang Province.
- 4.3 The Program Plan has been made and confirmed by the both parties (see Appendix I).
 - 4.4 The Instruction Language: Chinese by Party A, and English by Party B.
- 4.5 The Diploma Requirements: Students must fully complete the study of the required courses and pass all the tests before being granted China's Higher Education Diploma of Sports Service and Management by Party A

5. OBLIGATIONS OF THE BOTH PARTIES

5.1 The Obligations of Party A

- (1) Submitting an application of the joint program for official approval according to Chinese laws and regulations.
 - (2) Conducting student admission and registration.
- (3) Providing teaching facilities (including classrooms, computer lab, library, gym, offices, and students' dormitory and other necessary facilities).
 - (4) Preparing Party A's teaching plan and teaching materials, recruiting teachers, delivering courses, and conducting tests.
- (5) Being responsible for daily teaching and management to ensure the education quality.
 - (6) Selecting two teachers per year to be trained for 3 weeks in Party B's campus.
- (7) Assisting Party B's staff with the document preparation which is necessary for their visa application for working and staying in China.
- (8) Granting China's Higher Education Diploma of Sports Service and Management to the qualified students.
 - 5.2 The Obligations of Party B
- (1) Providing the required documents and assisting Party A for the government approval in China;
- (2) Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;
- (3) Providing instructors to teach related courses according to the teaching plan agreed by both parties;
- (4) Partnering with Party A, supervising the registration, delivery and evaluation of the program;
- (5) Providing professional training for two teachers from Party A for four weeks each year.

6. PROGRAM MANAGEMENT

6.1 Party A and Party B will set up an administration board of directors for the

Specialized Higher Education Joint Project in Sports Service and Management between Jinhua Polytechnic and Northeastern State University, USA to conduct the implement and management of the program. The board of directors consists of nine members, five from Party A and four from Party B. A member of Party A acts as Chairman of the board, and a member of the Party B acts as Vice Chairman of the board. The board is responsible for the management and implement of the program.

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- 6.3 The tuition fee of the program will be defined and determined on the basis of the program cost and China's rules concerned (settled in RMB).

7. TERM OF AGREEMENT AND STUDENTS ARRANGEMENT OF AFTER THE AGREEMENT TERMINATION

- 7.1 From the day of the program officially approved, there will be five school terms, and each school term consists of three-year education. Therefore, the agreement term of the joint project is eight years, that is, to expire on July 31st, 2019.
- 7.2 If the two parties want to continue the program after the agreement term, they should submit an application three years advanced before the agreement expires. In case of force majeure, the both parties agree to terminate the program before it expires, they should make proper arrangements and submit an application to the departments concerned, and should ensure that the enrolled students would not be affected during their study and the qualified students shall be granted diplomas as mentioned in this agreement. This article is still valid after the agreement is terminated.

8. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

9. Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this

Agreement. All changes to this Agreement must be in writing, signed by both parties."

10. Miscellaneous

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11. SETTLEMENT OF THE DISPUTES

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Danton A	Dansantation	
Party A	Representativ	e:

Party B Representative:

Signature and Seal:

Signature and Seal:

Date:

Date:

1

Appendix 1: The Program Plan

Appendix 2: Estimation of Program Cost per Student

AGREEMENT ON THE SPECIALIZED HIGHER EDUCATION JOINT PROGRAM

OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

Jinhua Polytechnic

Jinhua, Zhejiang, People's Republic of China



AND

Northeastern State University

Oklahoma, USA



AGREEMENT ON THE SPECIALIZED HIGHER
EDUCATION JOINT PROGRAM
OF SPORTS SERVICE AND MANAGEMENT

OF SPORTS SERVICE AND MANAGEMENT

BETWEEN

JINHUA POLYTECHNIC

AND

NORTHEASTERN STATE UNIVERSITY

In order to enhance the exchange of culture and technology between America and China, to promote the economic development of the both countries and to strengthen the academic exchange between the two institutions, Jinhua Polytechnic in China and Northeastern State University in America have reached the following agreement on the joint program of Sports Service And Management in Jinhua Polytechnic on the basis of equal consultation:

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Party A: Jinhua Polytechnic, China

Address: 1188 Wuzhou Street Jinhua City, Zhejiang Province, PR. China

Postal Code: 321017

Legal Representative: Wang Zhenhong

Party B: Northeastern State University, USA

Address: 607 N. Grand Ave. Tahlequah, OK 74464

Legal representative:

2. PROGRAM MISSION AND OBJECTIVES

2.1 The program mission is to enhance the exchange of culture and technology between America and China, to promote the economic development of the both countries and to strengthen the academic exchange between the two parties. This joint program focuses on introducing the advanced educational resources of Party B into Party A and insists on the principal that the joint program should be in agreement with public interest.

2.2 The program objectives are to educate and train talents in Sports Service and Management, who will have a good master of both professional knowledge and English skills so as to meet the demands of the globalization and to support the development of Party A's specialization on Sports Service and Management.

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- 4.5 The Diploma Requirements: Students must fully complete the study of the required courses and pass all the tests before being granted China's Higher Education Diploma of Sports Service and Management by Party A

5. OBLIGATIONS OF THE BOTH PARTIES

5.1 The Obligations of Party A

- (1) Submitting an application of the joint program for official approval according to Chinese laws and regulations.
 - (2) Conducting student admission and registration.
- (3) Providing teaching facilities (including classrooms, computer lab, library, gym, offices, and students' dormitory and other necessary facilities).
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- (1) Providing the required documents and assisting Party A for the government approval in China;
- (2) Working with Party A to jointly design the program and providing related curriculum and teaching plans for the program;
- (3) Providing instructors to teach related courses according to the teaching plan agreed by both parties;
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6. PROGRAM MANAGEMENT

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7. TERM OF AGREEMENT AND STUDENTS ARRANGEMENT OF AFTER THE AGREEMENT TERMINATION

- 7.1 From the day of the program officially approved, there will be five school terms, and each school term consists of three-year education. Therefore, the agreement term of the joint project is eight years, that is, to expire on July 31st, 2019.
- 7.2 If the two parties want to continue the program after the agreement term, they should submit an application three years advanced before the agreement expires. In case of force majeure, the both parties agree to terminate the program before it expires, they should make proper arrangements and submit an application to the departments concerned, and should ensure that the enrolled students would not be affected during their study and the qualified students shall be granted diplomas as mentioned in this agreement. This article is still valid after the agreement is terminated.

8. Relationship of the Parties

It is agreed that Party A, its agents and/or employees are solely responsible for their own actions and have no relationship to the Party B as partners, joint venturers, employers, employees or agents."

9. Entire Agreement

This Agreement contains the entire Agreement between the parties and no other oral or written agreement shall be binding or obligating upon the parties. This Agreement supersedes all prior agreements, contracts and understandings whether written or otherwise between the parties relating to the subject matter of this

Agreement. All changes to this Agreement must be in writing, signed by both parties."

10. Miscellaneous

Party B, as a component of the Regional University System of Oklahoma, is an agency of the State of Oklahoma. Accordingly, Customer does not have the authority to enter into agreements to waive, compromise, concede, surrender or relinquish the rights, privileges, immunities or remedies of the State of Oklahoma, nor agree to lesser or greater standards of care than would apply in the absence of a special provision; nor agree to modify any applicable statutes of limitations; nor agree to alter the commencement of a statute of limitation; nor agree to insure, indemnify or hold harmless; nor agree to waive subrogation rights; nor agree to shift the burden of proof; nor to agree not to enforce any of the rights, privileges, immunities or remedies as provided by law. Party B, as an entity of the State of Oklahoma, does not have the authority to enter into agreements which are contrary to any Federal laws, the Oklahoma Constitution, or Oklahoma Statutes, all as interpreted by the courts and the Oklahoma Attorney General. Nothing contained within this Agreement shall be interpreted in such a way that University acted contrary to or outside of its authority to act as an entity of the State of Oklahoma.

11. SETTLEMENT OF THE DISPUTES

- 11.1 Either party that terminates without the consent from the other party will be responsible for breaching the agreement.
- 11.2 In the implement of the program, both parties shall have an amicable settlement for any disputes. Otherwise, the both parties shall settle the dispute by the Chinese laws within the territory of the People's Republic of China.

12. VALIDITY AND OTHERS

- 12.1 The agreement shall take effect after being signed and stamped by the representatives of the both parties and being approved by the Chinese education administrative authorities.
- 12.2 Any modification of the agreement should be approved by both parties and the Chinese education administrative authorities.
- 12.3 There are four original copies of this agreement in Chinese and English with equal legal effectiveness. Both parties will have two copies.

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Party A	Representative:
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Party B Representative:

Signature and Seal:

Signature and Seal:

Date:

Date: / /

Appendix 1: The Program Plan

Appendix 2: Estimation of Program Cost per Student